

Consolidated Financial Results for Fiscal 2022

I . Consolidated Financial Results for Fiscal 2022

II . Initiatives in Fiscal 2023

III . Supplementary Data

SHARP CORPORATION

May 11, 2023

Outline

- Fiscal 2022 net sales exceeded the previous year, with growth in all four segments except Display Device.
- Operating profit and ordinary profit were affected significantly by the weak yen and sluggish display business, resulting in the first losses since fiscal 2015.

Bottom-line loss amounted to 260.8 billion yen due to one-time charges, including an impairment loss related to Display Device.

- We will strive to achieve bottom-line profit in fiscal 2023 as a major target. At the same time, we will proceed with defining new businesses as quickly as possible and accelerating business reform, while continue to build a business structure centered on our Brand business as we expand over the medium and long term.

I . Consolidated Financial Results for Fiscal 2022

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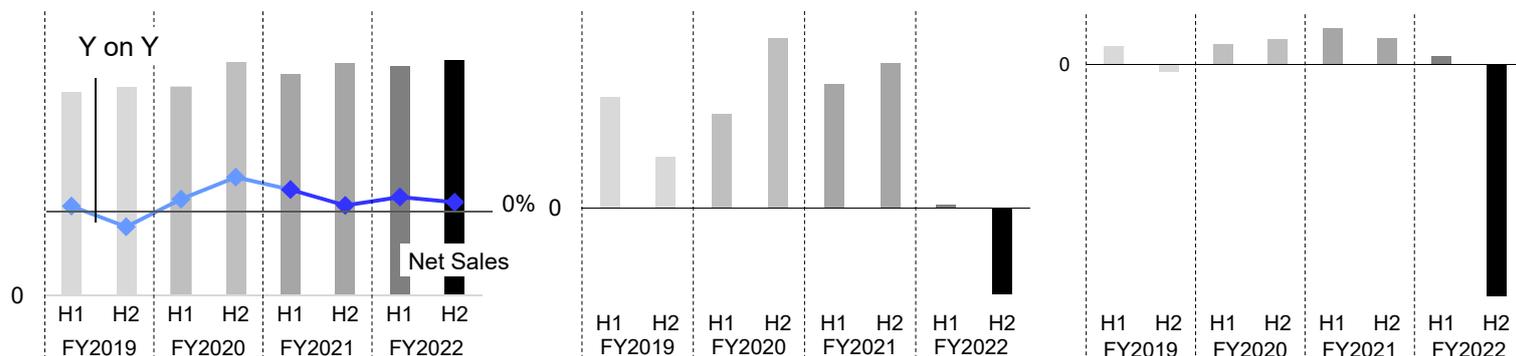
Consolidated Financial Results for Fiscal 2022

(Billions of Yen)	FY2021			FY2022				FY2022	
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Y on Y	Fiscal-Year Forecast	Difference
Net Sales	1,218.2	1,277.3	2,495.5	1,257.9	1,290.1	2,548.1	+2.1%	2,550.0	-1.9
Operating Profit	39.0 (3.2%)	45.6 (3.6%)	84.7 (3.4%)	1.0 (0.1%)	-26.7 (-2.1%)	-25.7 (-1.0%)	-	-20.0 (-0.8%)	-5.7
Ordinary Profit	50.8 (4.2%)	64.0 (5.0%)	114.9 (4.6%)	9.2 (0.7%)	-39.7 (-3.1%)	-30.4 (-1.2%)	-	-	-
Bottom-line Profit	42.5 (3.5%)	31.4 (2.5%)	73.9 (3.0%)	9.4 (0.8%)	-270.2 (-21.0%)	-260.8 (-10.2%)	-	-	-
Dividends Per Share	40 yen			0 yen					
Avg. Exchange Rates									
USD/JPY	108.80	113.96	111.38	132.98	135.98	134.48			
Euro/JPY	129.39	128.73	129.06	137.22	141.71	139.46			

Net Sales

Operating Profit

Bottom-line Profit

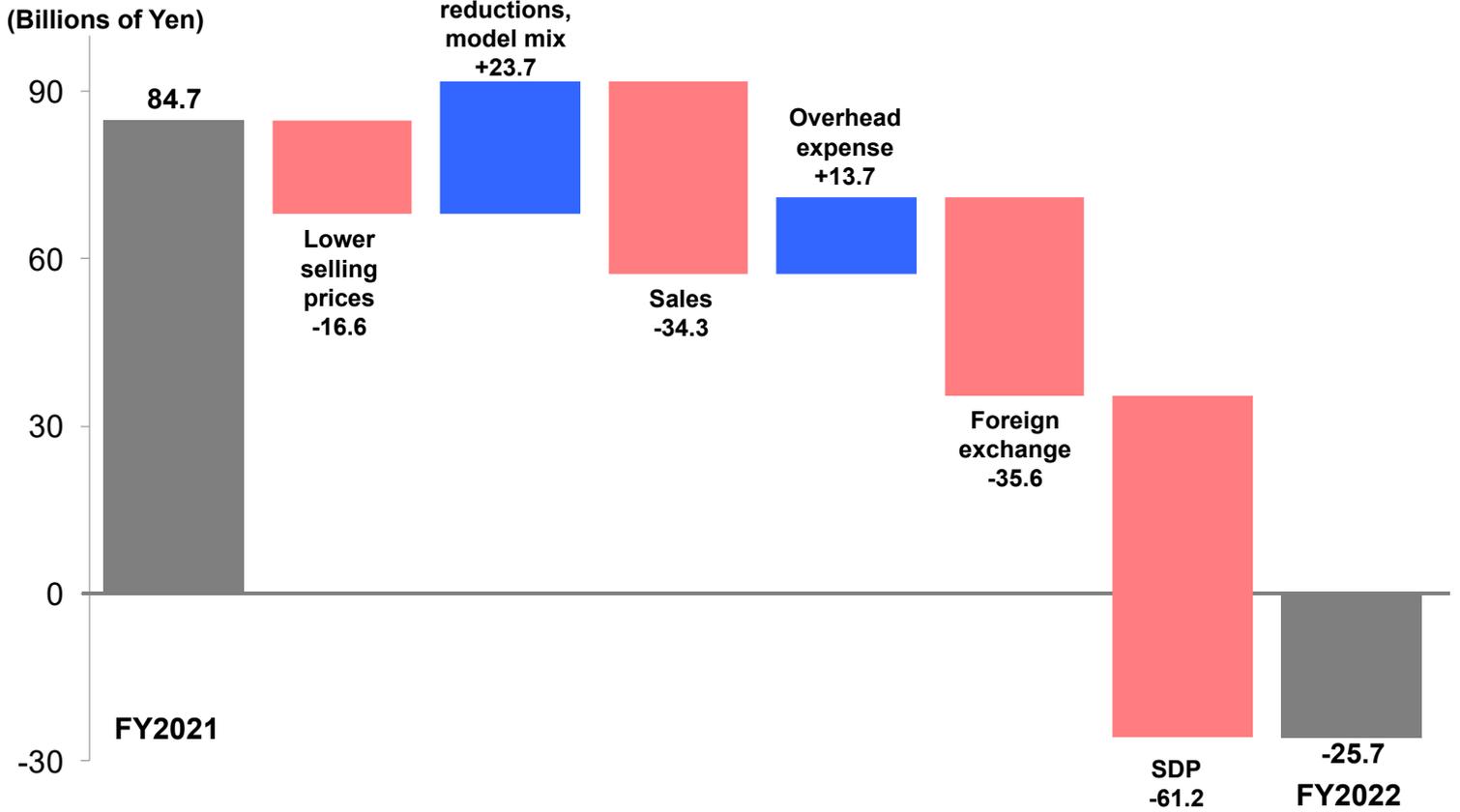


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Operating Profit Analysis : Y on Y Change Factors for Fiscal 2022

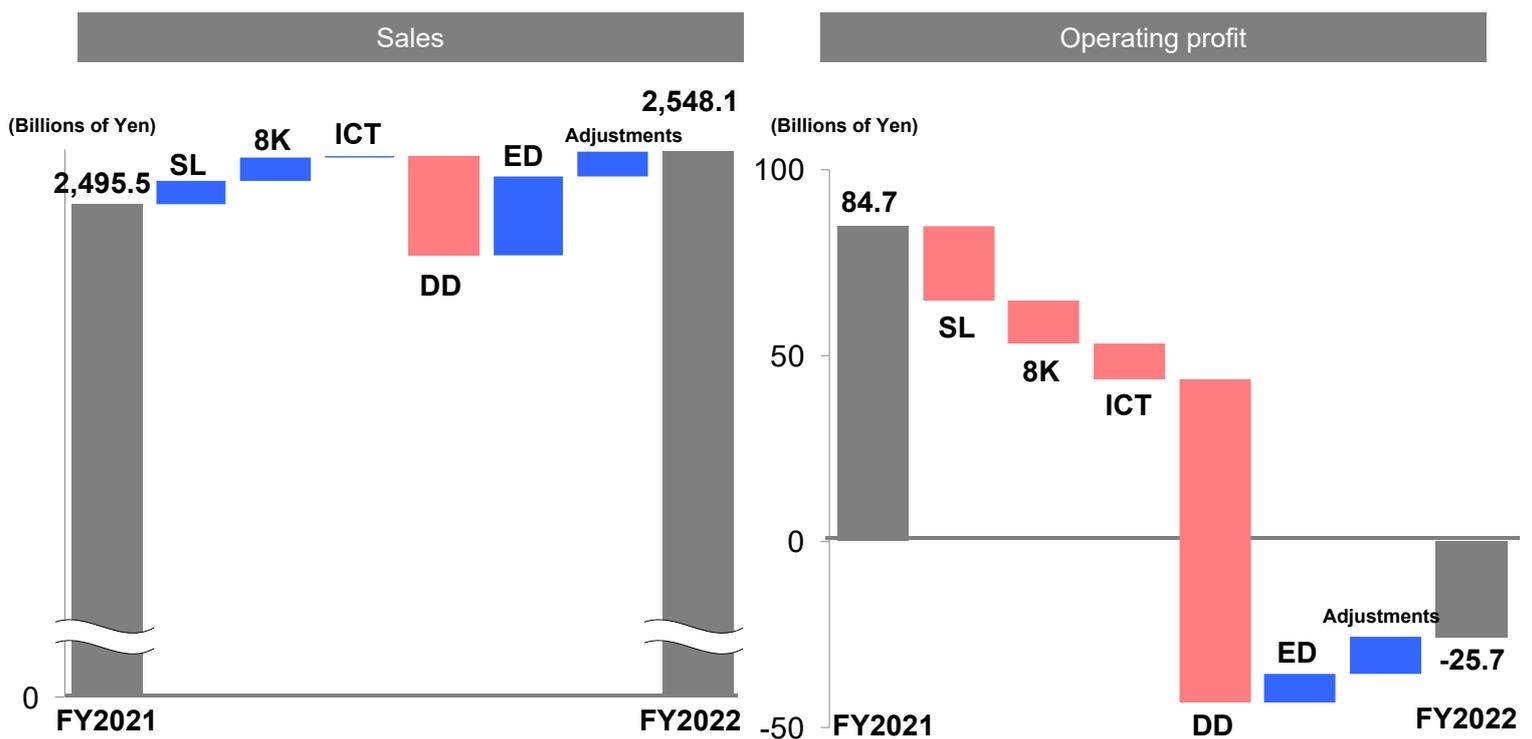
(Management accounting)



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Sales and Operating Profit Analysis: Y on Y Change by Segment, Fiscal 2022



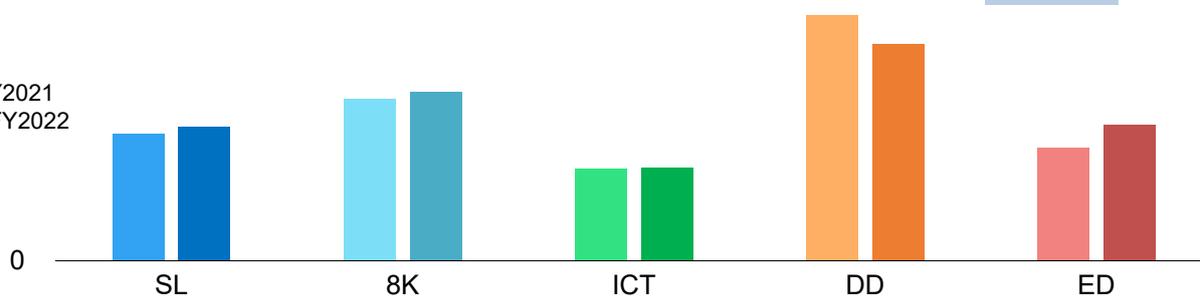
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(Fiscal 2022) Sales by Segment

(Billions of Yen)	FY2021			FY2022			Y on Y
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	
Smart Life	223.9	222.2	446.1	248.1	220.5	468.7	+5.1%
8K Ecosystem	276.0	291.5	567.6	295.4	296.3	591.8	+4.3%
ICT	162.1	161.9	324.0	159.4	166.4	325.8	+0.6%
Brand Businesses	662.1	675.7	1,337.8	703.0	683.3	1,386.4	+3.6%
Display Device	436.7	422.8	859.6	406.6	353.3	759.9	-11.6%
Electronic Device	170.0	226.7	396.8	187.8	287.7	475.5	+19.8%
Device Businesses	606.8	649.6	1,256.5	594.4	641.1	1,235.5	-1.7%
Subtotal	1,269.0	1,325.3	2,594.4	1,297.5	1,324.4	2,621.9	+1.1%
Adjustments	-50.8	-47.9	-98.8	-39.5	-34.3	-73.8	-
Total	1,218.2	1,277.3	2,495.5	1,257.9	1,290.1	2,548.1	+2.1%

Left bar, FY2021
Right bar, FY2022



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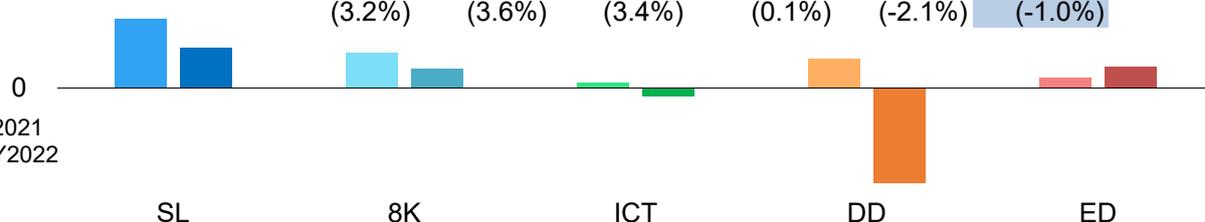
*Sales include inter-segment sales and transfers.

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(Fiscal 2022) Operating Profit by Segment

(Billions of Yen)	FY2021			FY2022			Y on Y
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	
Smart Life	24.4 (10.9%)	23.8 (10.7%)	48.2 (10.8%)	16.8 (6.8%)	11.3 (5.1%)	28.2 (6.0%)	-41.6%
8K Ecosystem	11.5 (4.2%)	13.4 (4.6%)	24.9 (4.4%)	8.1 (2.8%)	5.2 (1.8%)	13.4 (2.3%)	-46.2%
ICT	3.1 (1.9%)	0.9 (0.6%)	4.0 (1.2%)	-9.3 (-5.9%)	3.8 (2.3%)	-5.5 (-1.7%)	-
Brand Businesses	39.1 (5.9%)	38.1 (5.6%)	77.2 (5.8%)	15.7 (2.2%)	20.3 (3.0%)	36.1 (2.6%)	-53.4%
Display Device	9.3 (2.1%)	11.0 (2.6%)	20.3 (2.4%)	-13.7 (-3.4%)	-52.7 (-14.9%)	-66.4 (-8.7%)	-
Electronic Device	0.3 (0.2%)	6.6 (2.9%)	6.9 (1.8%)	7.4 (3.9%)	7.3 (2.6%)	14.7 (3.1%)	+111.8%
Device Businesses	9.6 (1.6%)	17.6 (2.7%)	27.3 (2.2%)	-6.3 (-1.1%)	-45.3 (-7.1%)	-51.6 (-4.2%)	-
Subtotal	48.8 (3.8%)	55.7 (4.2%)	104.6 (4.0%)	9.3 (0.7%)	-24.9 (-1.9%)	-15.5 (-0.6%)	-
Adjustments	-9.8	-10.0	-19.8	-8.3	-1.7	-10.1	-
Total	39.0 (3.2%)	45.6 (3.6%)	84.7 (3.4%)	1.0 (0.1%)	-26.7 (-2.1%)	-25.7 (-1.0%)	-

Left bar, FY2021
Right bar, FY2022



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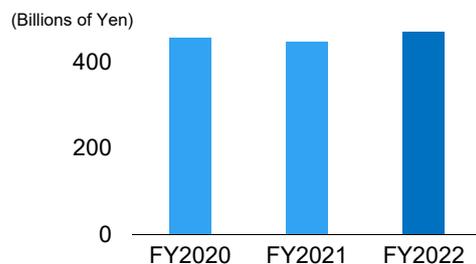
*Figures within parentheses indicate operating margin.

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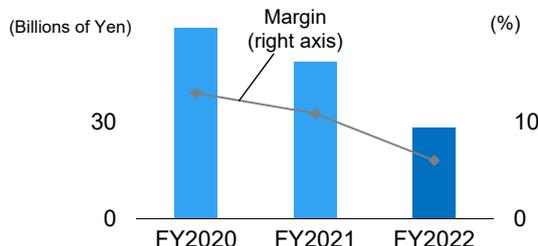
(Billions of Yen)	FY2021			FY2022			
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Y on Y
Sales	223.9	222.2	446.1	248.1	220.5	468.7	+5.1%
Operating Profit	24.4	23.8	48.2	16.8	11.3	28.2	-41.6%
	(10.9%)	(10.7%)	(10.8%)	(6.8%)	(5.1%)	(6.0%)	

Sales (Increase)

- (Incr.) Sales of cooking appliances rose significantly in Europe and the Americas in response to smart kitchen and B2B initiatives
- (Incr.) Sales of washing machines increased due to strong performance of drum washing machines, etc.
- (Incr.) Sales of overseas EPCs and of household products in Japan in the energy solutions business grew significantly
- (Dec.) Market for home appliances weakened in the second half and later, mainly in Japan and ASEAN
- (Dec.) Sales of air purifiers declined due to sluggish market conditions, even while Plasmacluster Next and other products performed well, maintaining a high market share in Japan.
- (Dec.) The energy solutions business saw a decline in the number of EPC projects in Japan



Operating profit (Decrease)



- (Dec.) Weakening of the yen
- (Dec.) Soaring raw materials prices
- (Incr.) Advancement of high-value-added goods

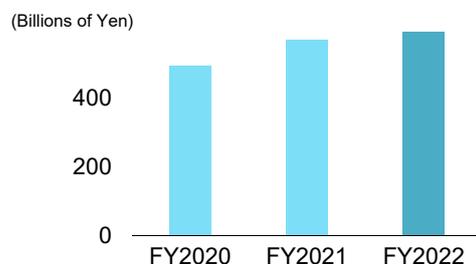
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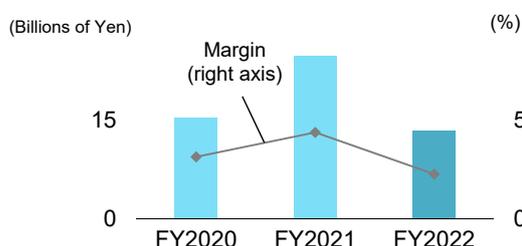
(Billions of Yen)	FY2021			FY2022			
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Y on Y
Sales	276.0	291.5	567.6	295.4	296.3	591.8	+4.3%
Operating Profit	11.5	13.4	24.9	8.1	5.2	13.4	-46.2%
	(4.2%)	(4.6%)	(4.4%)	(2.8%)	(1.8%)	(2.3%)	

Sales (Increase)

- (Incr.) Business solutions sales rose more than 10%
 - The MFP and smart office businesses marked significantly higher sales, mainly in Europe, the Americas and Asia
 - Information display sales grew in Europe and the Americas, etc.
- (Incr.) TV sales grew in the Americas and Asia
- (Dec.) Sales of TVs in China, Europe and Japan declined due to deteriorating market conditions



Operating profit (Decrease)



- (Dec.) Decline in TV business sales
- (Dec.) Record one-time expenses in the TV business in Q3
- (Incr.) Shift toward high-value-added offerings in the business solutions business

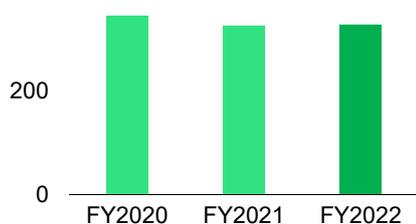
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(Billions of Yen)	FY2021			FY2022			
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Y on Y
Sales	162.1	161.9	324.0	159.4	166.4	325.8	+0.6%
Operating Profit	3.1	0.9	4.0	-9.3	3.8	-5.5	-
	(1.9%)	(0.6%)	(1.2%)	(-5.9%)	(2.3%)	(-1.7%)	

Sales (Increase)

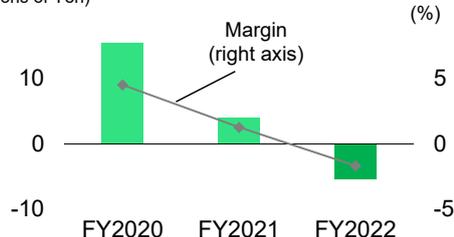
(Billions of Yen)



- (Incr.) Sales of PCs for B2G and education in Japan grew
- (Incr.) Mainstay solutions-related sales also increased
- (Incr.) Sales of high-end models in the mobile communications business increased as we expanded our lineup of smartphones
- (Dec.) PC business sales declined due to weak global demand

Operating profit (Decrease)

(Billions of Yen)



- (Dec.) Weakening of the yen

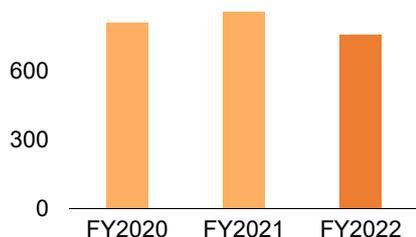
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(Billions of Yen)	FY2021			FY2022			
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Y on Y
Sales	436.7	422.8	859.6	406.6	353.3	759.9	-11.6%
Operating Profit	9.3	11.0	20.3	-13.7	-52.7	-66.4	-
	(2.1%)	(2.6%)	(2.4%)	(-3.4%)	(-14.9%)	(-8.7%)	

Sales (Decrease)

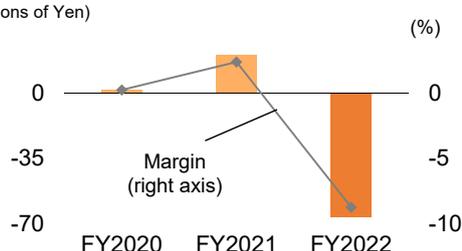
(Billions of Yen)



- (Dec.) Sluggish market for large-size LCDs and displays for PCs and smartphones
- (Dec.) Decrease in panel sales for smartphones and PCs
- (Incr.) Growth in panel sales for automotive and other applications

Operating profit (Decrease)

(Billions of Yen)



- (Dec.) Decrease in sales
- (Dec.) Impact of large-size display business

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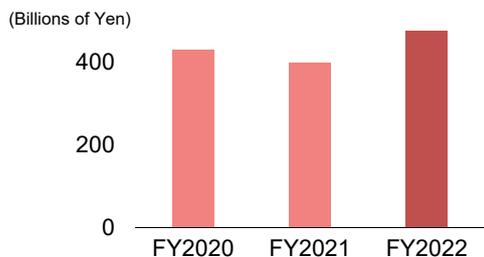
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Electronic Device

(Billions of Yen)	FY2021			FY2022			
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Y on Y
Sales	170.0	226.7	396.8	187.8	287.7	475.5	+19.8%
Operating Profit	0.3	6.6	6.9	7.4	7.3	14.7	+111.8%
Profit	(0.2%)	(2.9%)	(1.8%)	(3.9%)	(2.6%)	(3.1%)	

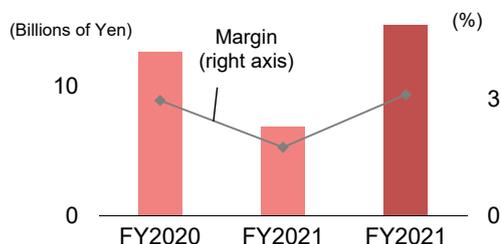
Sales (Increase)

(Incr.) Device sales for customer 2022 models were firm



Operating profit (Increase)

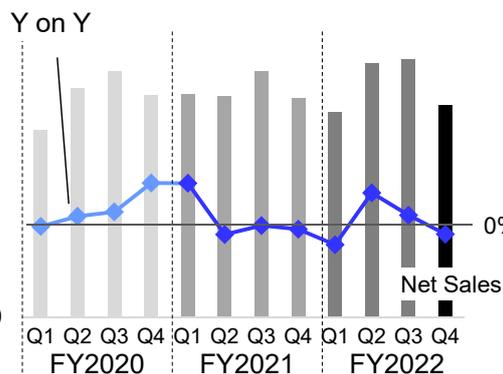
(Incr.) Increase in sales



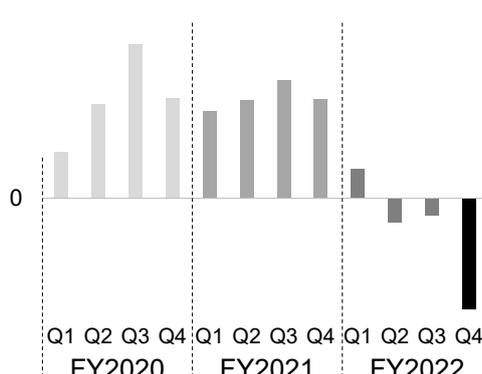
Consolidated Financial Results for the Fourth Quarter, Fiscal 2022

(Billions of Yen)	FY2021				FY2022				Y on Y
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Net Sales	611.5	606.6	675.8	601.5	562.1	695.8	709.0	581.0	-3.4%
Operating Profit	18.3	20.6	24.8	20.8	6.1	-5.0	-3.5	-23.1	-
	(3.0%)	(3.4%)	(3.7%)	(3.5%)	(1.1%)	(-0.7%)	(-0.5%)	(-4.0%)	
Ordinary Profit	25.6	25.2	33.7	30.3	17.4	-8.2	-11.0	-28.6	-
	(4.2%)	(4.2%)	(5.0%)	(5.0%)	(3.1%)	(-1.2%)	(-1.6%)	(-4.9%)	
Bottom-line Profit	21.6	20.8	28.3	3.1	26.9	-17.4	-18.4	-251.8	-
	(3.5%)	(3.4%)	(4.2%)	(0.5%)	(4.8%)	(-2.5%)	(-2.6%)	(-43.3%)	
Avg. Exchange Rate									
USD/JPY	108.49	109.11	112.71	115.21	128.57	137.38	140.60	131.35	
Euro/JPY	130.45	128.33	128.57	128.90	136.60	137.84	142.81	140.60	

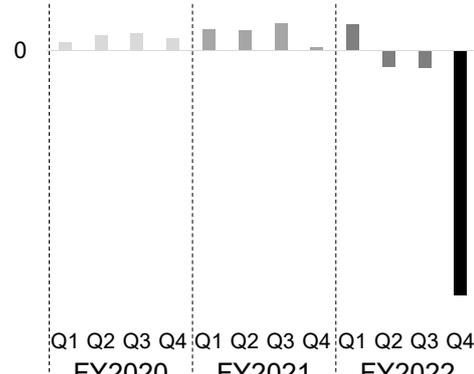
Net Sales



Operating Profit



Bottom-line Profit



Non-Operating Income (Expenses) / Extraordinary Income (Losses)

(Billions of Yen)

	FY2021		FY2022			
	Q4	Fiscal Year	Q4	Difference (Y on Y)	Fiscal Year	Difference (Y on Y)
Operating Profit	20.8	84.7	-23.1	-43.9	-25.7	-110.4
Non-operating Income (Expenses)	+9.5	+30.2	-5.4	-14.9	-4.7	-34.9
Interest expenses	-0.7	-4.4	-2.7	-2.0	-9.2	-4.8
Foreign exchange gains (losses)	+6.4	+18.9	-0.3	-6.7	+17.2	-1.7
Investment income (expenses)	+4.8	+9.2	+0.2	-4.6	+6.9	-2.3
Share of profit (loss) of entities accounted for using equity method	-1.7	+3.6	-2.5	-0.8	-20.4	-24.0
Ordinary Profit	30.3	114.9	-28.6	-58.9	-30.4	-145.3
Extraordinary Income (Losses)	-24.7	-25.1	-222.7	-198.0	-208.5	-183.4
Gain (loss) on sale of non-current assets	+2.2	+5.1	+0.4	-1.8	+7.1	+2.0
Gain on step acquisitions	-	-	-	-	+12.4	+12.4
Gain (loss) on sale of businesses	-0.2	+5.7	-	+0.2	-	-5.7
Business restructuring expenses	-	-	-3.0	-3.0	-4.4	-4.4
Impairment losses	-14.9	-22.7	-219.9	-205.0	-220.5	-197.8
Provision for loss on litigation	-11.7	-11.7	-0.0	+11.7	-1.9	+9.8
Pretax Income	5.5	89.8	-251.4	-256.9	-239.0	-328.8
Income Taxes, etc.	-2.4	-15.8	-0.4	+2.0	-21.7	-5.9
Bottom-line Profit	3.1	73.9	-251.8	-254.9	-260.8	-334.7

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Impairment losses

(Billions of Yen)

Items	Amount
Display Device	
➤ LCD business related building, machinery, goodwill, etc. of a consolidated subsidiary in Japan	188.4
➤ OLED business related building, machinery, etc. of a consolidated subsidiary in Japan	21.2
Others	
➤ Idle assets: Machinery, etc. of consolidated subsidiaries in Japan and China	10.7
➤ 8K Ecosystem: Buildings, goodwill, etc. of Sharp corporation and consolidated subsidiaries in Japan and the U.S.	
➤ Electronic Device: Building, tools, furniture, fixtures, etc. of consolidated subsidiaries in Japan and China	
➤ ICT: Software, etc. of consolidated subsidiaries in Japan and Europe	
Total	220.5

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Consolidated Balance Sheets

- Cash and deposits as of the end of fiscal 2022 amounted to 262.0 billion yen, net assets amounted to 222.3 billion yen, and equity ratio amounted to 11.8%

(Billions of Yen)

	FY2021	FY2022			FY2021	FY2022	
	End of Mar.	End of Dec.	End of Mar.		End of Mar.	End of Dec.	End of Mar.
Cash and deposits	287.3	262.8	262.0	Notes and accounts payable – trade, etc.	422.3	457.0	371.8
Notes and accounts receivable – trade, etc.	487.1	506.7	438.0	Short-term borrowings	54.3	133.9	163.8
Inventories	310.2	357.8	299.3	Current portion of bonds payable	0.0	0.0	0.0
Other current assets	145.8	91.3	87.6	Other current liabilities	331.5	359.7	346.7
Current Assets	1,230.6	1,218.9	1,087.0	Current Liabilities	808.1	950.7	882.5
Property, plant and Equipment	418.2	545.4	389.2	Bonds payable	0.0	0.0	0.0
Intangible assets	42.2	104.1	35.8	Long-term borrowings	572.2	585.4	542.7
Investments and other Assets	265.1	264.0	260.7	Other non-current liabilities	106.5	121.2	125.3
Non-current Assets	725.6	913.7	685.8	Non-current Liabilities	678.8	706.6	668.0
Total Assets	1,956.2	2,132.6	1,772.9	Net Assets	469.2	475.2	222.3
				Total Liabilities and Net Assets	1,956.2	2,132.6	1,772.9
Exchange Rate, End of Period							
USD/JPY	121.41	131.70	132.54	Equity Ratio	23.2%	21.6%	11.8%
Euro/JPY	135.27	139.94	144.22	Equity	454.2	459.8	208.4

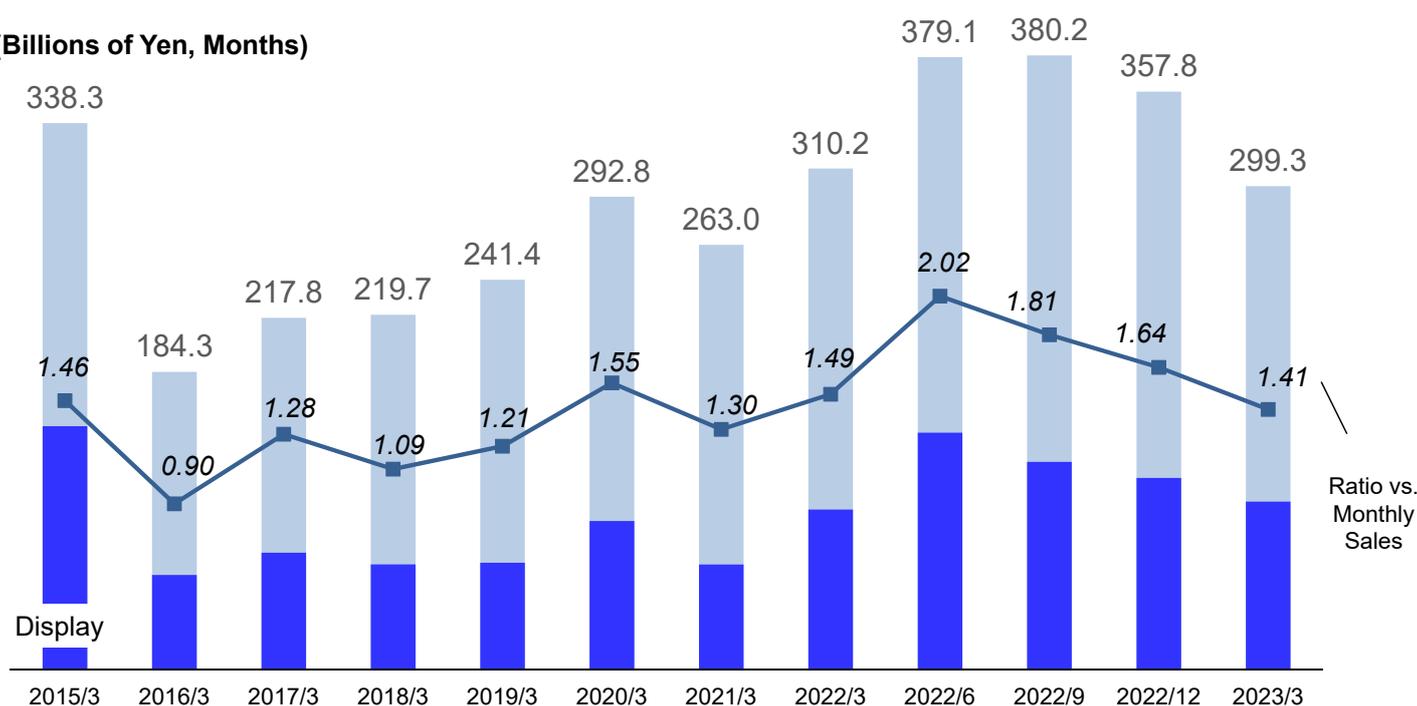
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Inventory Trends

- Levels normalized as a result of efforts prioritizing inventory reduction
- Inventory decreased 58.5 billion yen compared with the end of December 2022 to 299.3 billion yen

(Billions of Yen, Months)



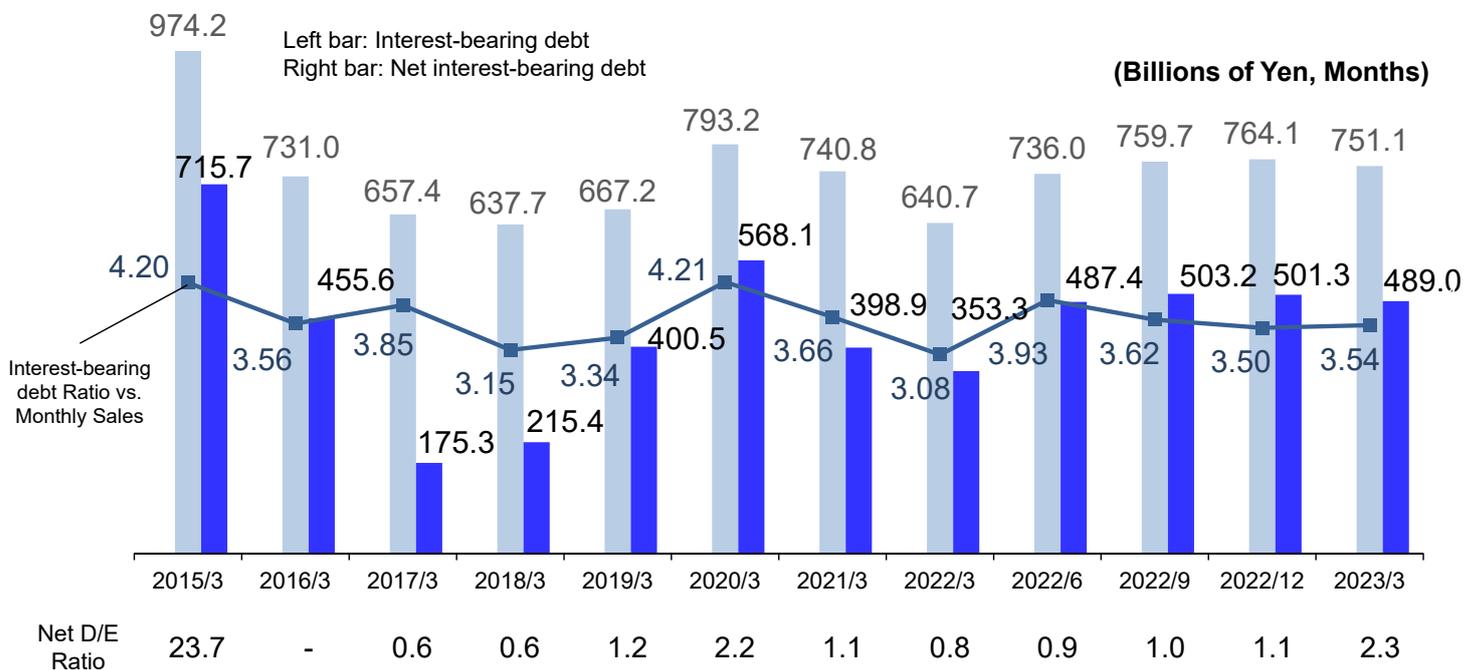
*The company adopted a change in accounting standards; figures for 2021/3 and earlier were prepared under different standards

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Interest-Bearing Debt Trends

- We endeavored to lower working capital, reducing net interest-bearing debt by 12.3 billion yen in Q4, from 501.3 billion yen to 489.0 billion yen.

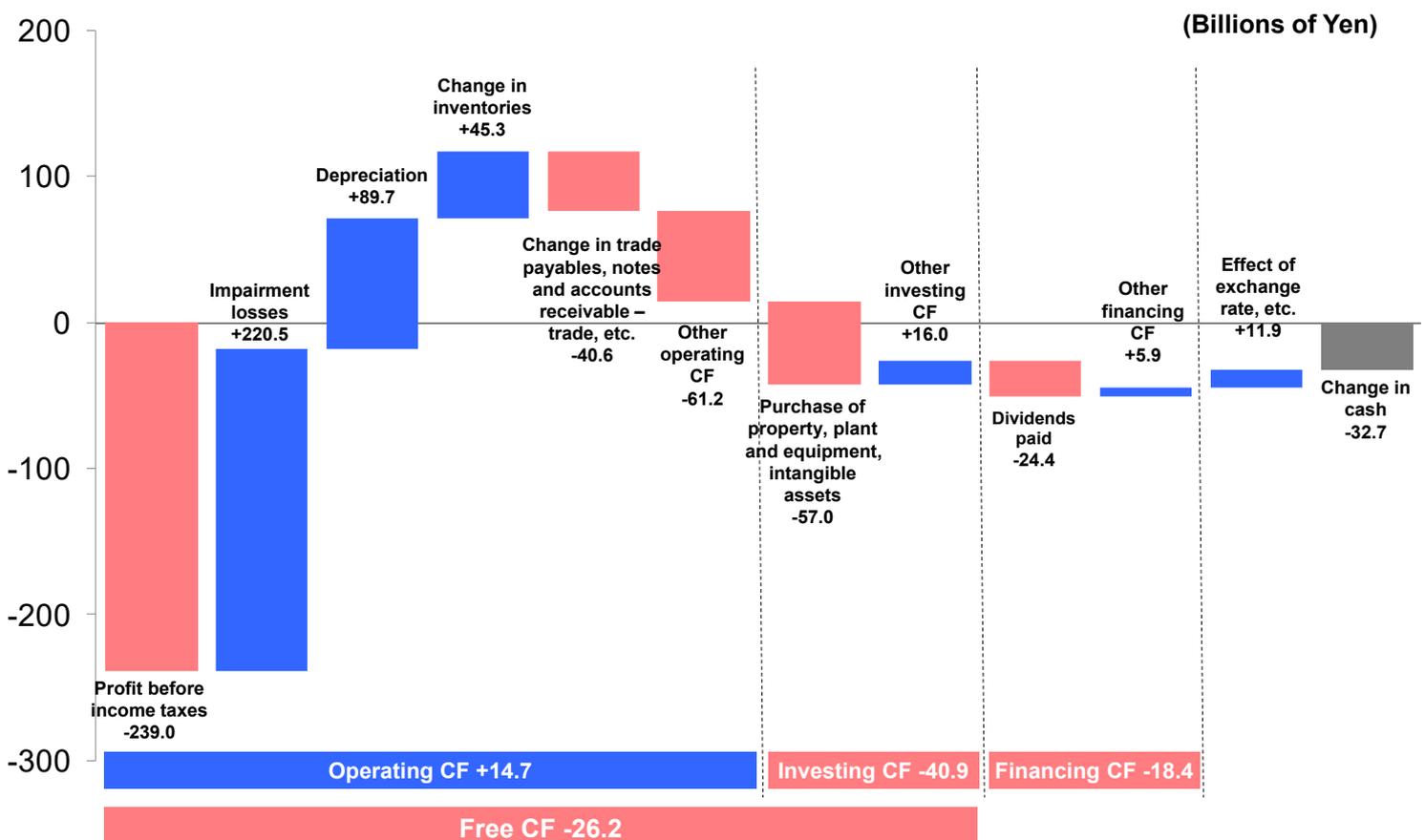


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*Net interest-bearing debt: interest-bearing debt – cash and deposits

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(Fiscal 2022) Cash Flows



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II. Initiatives in Fiscal 2023

Policy Initiatives in Fiscal 2023

<p>Environment</p>	<ul style="list-style-type: none"> ● We expect the demand environment to remain weak in response to a reactionary decrease in demand from the COVID-19 pandemic, global inflation, high energy costs, geopolitical issues, and other factors. At the same time, carbon-neutral, DX, and other sectors will remain strong ● We are seeing an easing related to the impact of semiconductor shortages, high raw material prices, and rising logistics costs; however, the future remains uncertain
<p>Policy Initiatives</p>	<p>(1) Achieve net profit at all costs</p> <ul style="list-style-type: none"> ● Engage in detailed implementation of 開源節流 (pursuing opportunities and reducing expenditure) <ul style="list-style-type: none"> - Conduct a fundamental review of cost structure (materials cost reduction, expense reduction, minimization of quality and logistics costs) - Expand overseas business - Develop high-value-added products and services (AIoT/solutions) - Expand device business sales as a One-Stop SHARP <p>(2) Accelerate the building of a business promotion system centered on brand businesses</p> <ul style="list-style-type: none"> ● Accelerate creation of new businesses (new categories/new business models) ● Develop innovative technologies as game changers

Consolidated Financial Results Forecast for Fiscal 2023

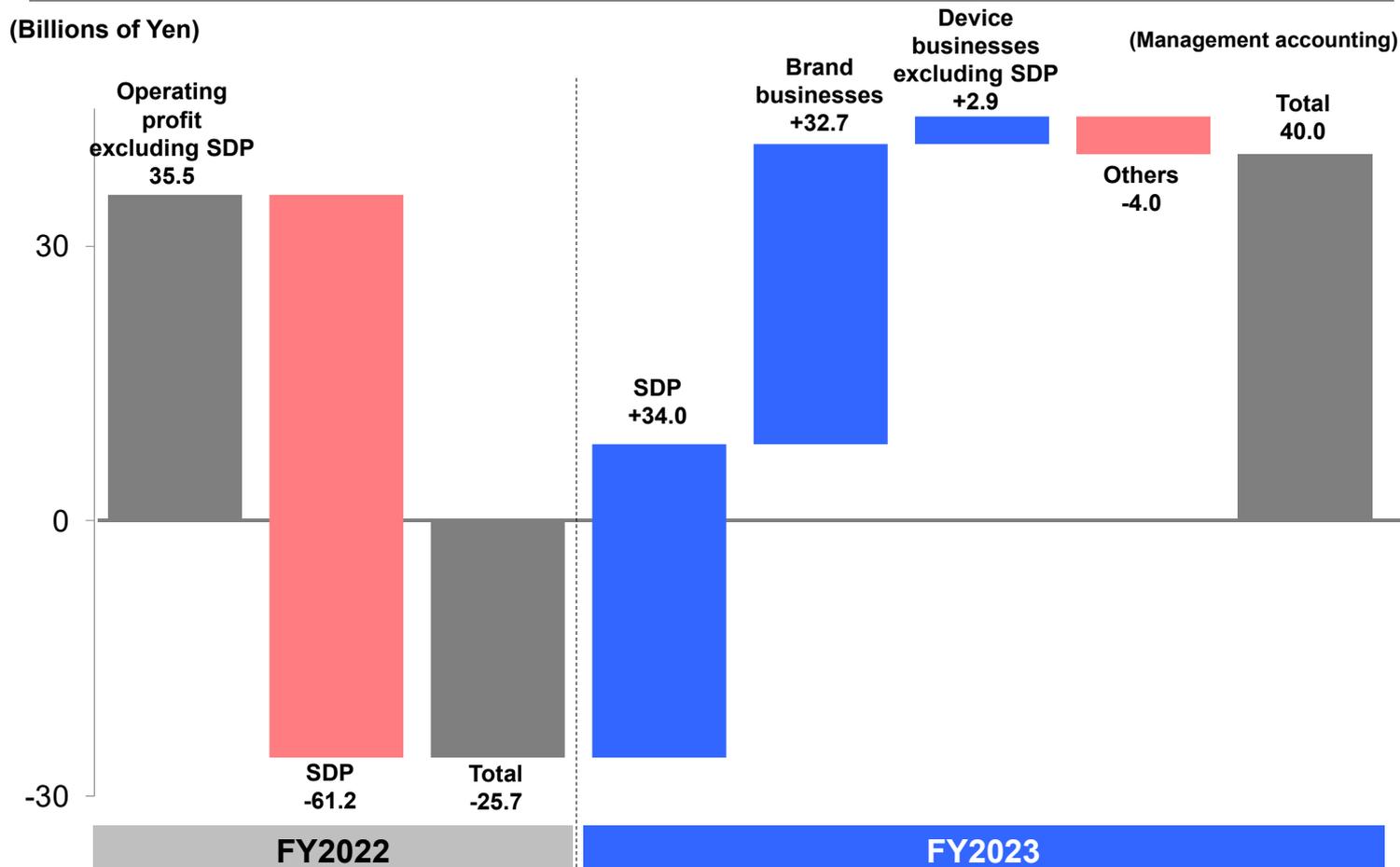
(Billions of Yen)

	FY2022	FY2023	
	Fiscal Year	Fiscal Year Forecast	Y on Y
Net Sales	2,548.1	2,560.0	+0.5%
Operating Profit (margin)	-25.7 (-1.0%)	40.0 (1.6%)	-
Ordinary Profit (margin)	-30.4 (-1.2%)	39.0 (1.5%)	-
Bottom-line Profit (margin)	-260.8 (-10.2%)	10.0 (0.4%)	-
Avg. Exchange Rate			
USD/JPY	134.48	135.00	
Euro/JPY	139.46	145.00	

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Operating Profit Change Analysis



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Business Structure Revision to Accelerate Business Reform

- We reorganized the group structure of the Brand Businesses to clarify areas of focus and maximize synergies among businesses
- To enhance technical capabilities, we established the Innovation Group to unify functions that support company-wide innovation, including cutting-edge AI and robotics technologies



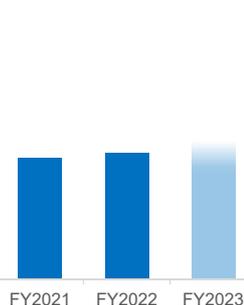
Smart Life & Energy Business



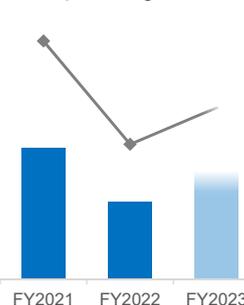
Summary

Increase in sales and profit

Sales



Operating Profit



Policy Initiatives in Fiscal 2023

White Goods

Create Uniquely SHARP Products and Expand Overseas Business

- Gain market share with value-added products
- Create new PCI-related products and cultivate B2B business
- Expand Smart Kitchen in Japan and the U.S.
- Transition ASEAN businesses to high-value-added
- Expand sales promotion activities for models produced in our new Indonesian air conditioner plant

Energy Solutions

Capture Firm Demand for Renewable Energy Installations

- Expand sales of residential PV/storage batteries
- Win large-scale power generating projects in Asia

Smart Office Business



Pursue Creativity and Improved Work Efficiency

Summary

Operating margin improvement

Sales



Operating Profit



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Policy Initiatives in Fiscal 2023

Business Solutions

Strengthen Solutions Business and improve B2B Display Devices business profitability

- Expand smart office business
- Expand MFP business lineup and strengthen product competitiveness
- Expand global sales of digital imaging solutions business

PCs

Strengthen domestic B2B business and expand solutions business

- Launch new products for B2B business in Japan
- Expand PC management service
- Conduct focused expansion in North America/Asia/Oceania

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Universal Network Business



Contribute to Prosperous, New Societies by Connecting People, Goods, and Information

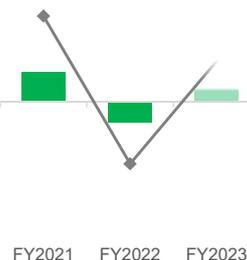
Summary

Return to profitability

Sales



Operating Profit



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Policy Initiatives in Fiscal 2023

TV System

Improve profitability through more competitive products and supply chain reforms

- Expand global sales of XLEDs
- Expand high-value-added lineup
- Strengthen competitiveness of production plants and utilize ODM effectively

Mobile Communications

Strengthen the brand power of our smartphone business and expand non-smartphone business

- Increase high-end/middle-end handset mix
- Expand sales of new wireless products (routers, etc.)

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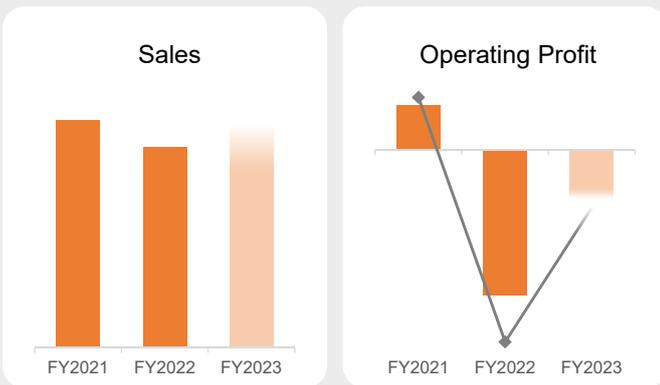
Display Device Business



Drive DX With Advanced Display Technologies

Summary

Significantly narrowed operating loss



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Policy Initiatives in Fiscal 2023

Medium/Small

Expand medium-size panel business, maximize/optimize factory utilization

- Expand sales for VR
- Expand sales of panels for automotive applications
- Improve profitability of general-purpose panels (for entry-level PCs, etc.)

Large

Engage in business operations with top priority on improving profitability

- Manage production and sales activities reflecting panel prices
- Promote category shift

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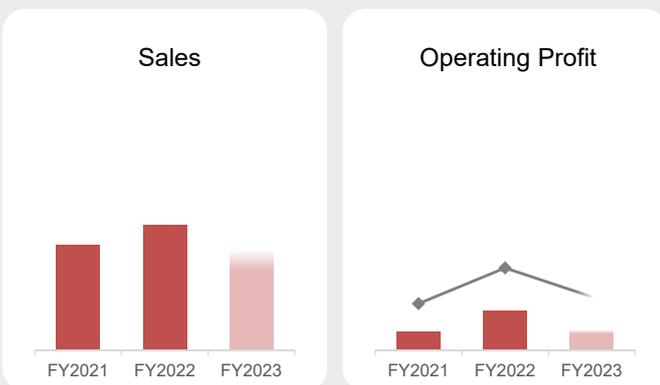
Electronic Device Business



Contribute to the Development of Smart Societies Through Unique Technologies

Summary

Decrease in sales and profit



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Policy Initiatives in Fiscal 2023

Camera Modules

Develop new businesses/new customers

- Expand sales of devices for the XR market
- Improve profit structure of existing businesses

Sensors/Semiconductors

Accelerate developing new business fields

- Expand sales of vital sensing devices
- Develop applications of CMOS imagers

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Brand Business: Accelerate Creation of New Business

- Establish new organizations as of April 1 within each business group specializing in new business planning and launch
- These organizations will serve a central role in the rapid launch of businesses that will become pillars for the future



- Food, water, environment and healthcare
- B2B
- Next-generation solar cells



- Strategic MFP products
- AI-based solutions



- XR
- local 5G/pre-6G

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SHARP as an Inspiring Global Brand Engage in ESG-focused management

Achieve net profit
at all costs

Build a business
promotion system
centered on brand
businesses

Foster a global mindset

Strengthen technological
capabilities further

Management that makes the
most of our people (HITO)

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(Supplement) Disclosure Segments

Disclosure segments	Brand Businesses			Device Business	
	Smart Life & Energy	Smart Office	Universal Network	Display Device	Electronic Device
Sharp Corporation	<ul style="list-style-type: none"> Smart Appliances & Solutions Business 	<ul style="list-style-type: none"> Smart Business Solutions Business 	<ul style="list-style-type: none"> TV System Business Mobile Communications Business 		
Subsidiaries	<ul style="list-style-type: none"> Sharp Energy Solutions Corporation SHARP COCORO LIFE Inc. 	<ul style="list-style-type: none"> Dynabook Inc. 		<ul style="list-style-type: none"> Sharp Display Technology Corporation Sakai Display Products Corporation 	<ul style="list-style-type: none"> Sharp Sensing Technology Corporation Sharp Semiconductor Innovation Corporation Sharp Fukuyama Laser Co., LTD.

III. Supplementary Data

Consolidated Financial Results

(Billions of Yen)

	FY2021			FY2022			FY2023
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Fiscal-Year Forecast
Net Sales	1,218.2	1,277.3	2,495.5	1,257.9	1,290.1	2,548.1	2,560.0
Operating Profit	39.0	45.6	84.7	1.0	-26.7	-25.7	40.0
(margin)	(3.2%)	(3.6%)	(3.4%)	(0.1%)	(-2.1%)	(-1.0%)	(1.6%)
Ordinary Profit	50.8	64.0	114.9	9.2	-39.7	-30.4	39.0
(margin)	(4.2%)	(5.0%)	(4.6%)	(0.7%)	(-3.1%)	(-1.2%)	(1.5%)
Bottom-line Profit	42.5	31.4	73.9	9.4	-270.2	-260.8	10.0
(margin)	(3.5%)	(2.5%)	(3.0%)	(0.8%)	(-21.0%)	(-10.2%)	(0.4%)

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Consolidated Quarterly Financial Results

(Billions of Yen)

	FY2021				FY2022			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Net Sales	611.5	606.6	675.8	601.5	562.1	695.8	709.0	581.0
Operating Profit	18.3	20.6	24.8	20.8	6.1	-5.0	-3.5	-23.1
(margin)	(3.0%)	(3.4%)	(3.7%)	(3.5%)	(1.1%)	(-0.7%)	(-0.5%)	(-4.0%)
Ordinary Profit	25.6	25.2	33.7	30.3	17.4	-8.2	-11.0	-28.6
(margin)	(4.2%)	(4.2%)	(5.0%)	(5.0%)	(3.1%)	(-1.2%)	(-1.6%)	(-4.9%)
Bottom-line Profit	21.6	20.8	28.3	3.1	26.9	-17.4	-18.4	-251.8
(margin)	(3.5%)	(3.4%)	(4.2%)	(0.5%)	(4.8%)	(-2.5%)	(-2.6%)	(-43.3%)

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S-3

Sales by Segment

(Billions of Yen)

	FY2021			FY2022		
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year
Smart Life	223.9	222.2	446.1	248.1	220.5	468.7
8K Ecosystem	276.0	291.5	567.6	295.4	296.3	591.8
ICT	162.1	161.9	324.0	159.4	166.4	325.8
Brand Businesses	662.1	675.7	1,337.8	703.0	683.3	1,386.4
Display Device	436.7	422.8	859.6	406.6	353.3	759.9
Electronic Device	170.0	226.7	396.8	187.8	287.7	475.5
Device Businesses	606.8	649.6	1,256.5	594.4	641.1	1,235.5
Subtotal	1,269.0	1,325.3	2,594.4	1,297.5	1,324.4	2,621.9
Adjustments	-50.8	-47.9	-98.8	-39.5	-34.3	-73.8
Total	1,218.2	1,277.3	2,495.5	1,257.9	1,290.1	2,548.1

*Sales include inter-segment sales and transfers.

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Operating Profit by Segment

(Billions of Yen)

	FY2021			FY2022		
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year
Smart Life	24.4 (10.9%)	23.8 (10.7%)	48.2 (10.8%)	16.8 (6.8%)	11.3 (5.1%)	28.2 (6.0%)
8K Ecosystem	11.5 (4.2%)	13.4 (4.6%)	24.9 (4.4%)	8.1 (2.8%)	5.2 (1.8%)	13.4 (2.3%)
ICT	3.1 (1.9%)	0.9 (0.6%)	4.0 (1.2%)	-9.3 (-5.9%)	3.8 (2.3%)	-5.5 (-1.7%)
Brand Businesses	39.1 (5.9%)	38.1 (5.6%)	77.2 (5.8%)	15.7 (2.2%)	20.3 (3.0%)	36.1 (2.6%)
Display Device	9.3 (2.1%)	11.0 (2.6%)	20.3 (2.4%)	-13.7 (-3.4%)	-52.7 (-14.9%)	-66.4 (-8.7%)
Electronic Device	0.3 (0.2%)	6.6 (2.9%)	6.9 (1.8%)	7.4 (3.9%)	7.3 (2.6%)	14.7 (3.1%)
Device Businesses	9.6 (1.6%)	17.6 (2.7%)	27.3 (2.2%)	-6.3 (-1.1%)	-45.3 (-7.1%)	-51.6 (-4.2%)
Subtotal	48.8 (3.8%)	55.7 (4.2%)	104.6 (4.0%)	9.3 (0.7%)	-24.9 (-1.9%)	-15.5 (-0.6%)
Adjustments	-9.8	-10.0	-19.8	-8.3	-1.7	-10.1
Total	39.0 (3.2%)	45.6 (3.6%)	84.7 (3.4%)	1.0 (0.1%)	-26.7 (-2.1%)	-25.7 (-1.0%)

*Figures within parentheses indicate operating margin.

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Quarterly Sales by Segment

	(Billions of Yen)								
	FY2021				FY2022				
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Y on Y
Smart Life	111.0	112.9	107.3	114.9	110.9	137.2	111.8	108.7	-5.4%
8K Ecosystem	137.5	138.5	148.9	142.6	139.8	155.6	153.8	142.5	-0.1%
ICT	80.2	81.8	82.2	79.6	70.0	89.4	78.9	87.4	+9.7%
Brand Businesses	328.7	333.3	338.5	337.2	320.8	382.2	344.6	338.7	+0.4%
Display Device	213.3	223.4	221.8	201.0	189.4	217.1	217.8	135.5	-32.6%
Electronic Device	96.5	73.5	139.5	87.1	68.9	118.8	164.4	123.3	+41.5%
Device Businesses	309.8	297.0	361.3	288.2	258.3	336.0	382.2	258.8	-10.2%
Subtotal	638.6	630.3	699.9	625.4	579.2	718.3	726.8	597.5	-4.5%
Adjustments	-27.0	-23.7	-24.0	-23.9	-17.0	-22.4	-17.7	-16.5	-
Total	611.5	606.6	675.8	601.5	562.1	695.8	709.0	581.0	-3.4%

*Sales include inter-segment sales and transfers.

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Quarterly Operating Profit by Segment

	(Billions of Yen)								
	FY2021				FY2022				
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Y on Y
Smart Life	12.6 (11.4%)	11.8 (10.5%)	11.6 (10.9%)	12.1 (10.6%)	7.1 (6.4%)	9.7 (7.1%)	5.7 (5.2%)	5.5 (5.1%)	-54.1%
8K Ecosystem	4.1 (3.0%)	7.3 (5.3%)	6.8 (4.6%)	6.5 (4.6%)	4.3 (3.1%)	3.7 (2.4%)	2.9 (1.9%)	2.3 (1.6%)	-64.7%
ICT	2.1 (2.7%)	0.9 (1.2%)	2.1 (2.7%)	-1.2 (-1.6%)	-2.5 (-3.7%)	-6.7 (-7.6%)	-2.2 (-2.9%)	6.0 (6.9%)	-
Brand Businesses	18.9 (5.8%)	20.2 (6.1%)	20.7 (6.1%)	17.4 (5.2%)	8.9 (2.8%)	6.7 (1.8%)	6.4 (1.9%)	13.9 (4.1%)	-20.0%
Display Device	3.3 (1.6%)	5.9 (2.7%)	5.6 (2.5%)	5.3 (2.7%)	0.6 (0.3%)	-14.4 (-6.6%)	-13.6 (-6.3%)	-39.1 (-28.9%)	-
Electronic Device	1.0 (1.1%)	-0.7 (-1.0%)	5.6 (4.1%)	0.9 (1.1%)	0.0 (0.0%)	7.4 (6.2%)	5.9 (3.6%)	1.4 (1.2%)	+54.9%
Device Businesses	4.3 (1.4%)	5.2 (1.8%)	11.2 (3.1%)	6.3 (2.2%)	0.6 (0.2%)	-6.9 (-2.1%)	-7.7 (-2.0%)	-37.6 (-14.5%)	-
Subtotal	23.3 (3.7%)	25.5 (4.0%)	31.9 (4.6%)	23.7 (3.8%)	9.6 (1.7%)	-0.2 (-0.0%)	-1.2 (-0.2%)	-23.6 (-4.0%)	-
Adjustments	-4.9	-4.8	-7.1	-2.9	-3.4	-4.8	-2.2	0.4	-
Total	18.3 (3.0%)	20.6 (3.4%)	24.8 (3.7%)	20.8 (3.5%)	6.1 (1.1%)	-5.0 (-0.7%)	-3.5 (-0.5%)	-23.1 (-4.0%)	-

*Figures within parentheses indicate operating margin.

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Capital Investment / Depreciation and Amortization

(Billions of Yen)

	FY2021			FY2022			FY2023
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Fiscal-Year Forecast
Capital Investment	30.4	21.2	51.7	20.5	23.9	44.5	60.0
Displays	10.4	6.1	16.5	4.2	9.9	14.2	25.3
Depreciation and Amortization	31.2	34.7	65.9	38.0	46.2	84.2	65.0
R&D Expenditures	39.9	46.3	86.2	39.9	38.7	78.7	85.0
(Yen)							
Avg. Exchange Rate	FY2021			FY2022			FY2023
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Fiscal-Year Forecast
US Dollar	108.80	113.96	111.38	132.98	135.98	134.48	135.00
Euro	129.39	128.73	129.06	137.22	141.71	139.46	145.00

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Quarterly Capital Investment and Depreciation, etc.

(Billions of Yen)

	FY2021				FY2022			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Capital Investment	13.4	17.0	11.0	10.2	5.0	15.5	12.3	11.6
Displays	7.4	3.0	2.4	3.6	0.9	3.3	4.7	5.2
Depreciation and Amortization	15.3	15.9	16.8	17.9	15.6	22.3	22.9	23.2
R&D Expenditures	19.6	20.3	19.2	27.0	18.7	21.1	20.4	18.3
(Yen)								
Avg. Exchange Rate	FY2021				FY2022			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
US Dollar	108.49	109.11	112.71	115.21	128.57	137.38	140.60	131.35
Euro	130.45	128.33	128.57	128.90	136.60	137.84	142.81	140.60

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Forward-Looking Statements

This presentation contains certain statements about the future plans, strategies, and performance of Sharp Corporation and its consolidated subsidiaries (“the Company” or “Sharp”). Statements not based on historical or present facts are assumptions and estimates based on information available at the time. Future plans, strategies, and performance are subject to known and unknown risks, uncertainties, and other factors. Actual performance, business activities, and financial position may differ materially from the assumptions and estimates provided herein due to risks, uncertainties, and other factors. Sharp is under no obligation to update these forward-looking statements in light of new information, future events, or other factors. Risks, uncertainties, and other matters that could affect actual results include, but are not limited to, to the following factors:

- (1) The economic conditions in which Sharp operates
- (2) Sudden, rapid fluctuations in demand for Sharp products and services, as well as intensified price competition
- (3) Exchange rate fluctuations (particularly between the yen and the U.S. dollar, the euro, and other currencies)
- (4) Regulations, including trade restrictions with other countries
- (5) The progress of collaborations and alliances with other companies
- (6) Litigation and other legal proceedings against Sharp
- (7) Rapid technological changes in products and services, etc.

*Amounts less than 100 million yen shown in this presentation material have been rounded down.

*Year-on-year change has been calculated based on 100 million yen units. Percentage change has been calculated based on actual figures.

*Bottom-line profit: Profit attributable to owners of parent

*Segment Name Abbreviations:

Smart Life: SL 8K Ecosystem: 8K ICT: ICT Display Device: DD Electronic Device: ED

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