# Consolidated Financial Results for the Third Quarter Ended December 31, 2012

February 1, 2013

### **SHARP CORPORATION**

Stock exchange listings: Tokyo, Osaka

Code number: 6753

URL: <a href="http://www.sharp.co.jp/">http://www.sharp.co.jp/</a>
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Scheduled dividend payment date: -

Supplementary material: Yes

Financial results meeting: Yes (targeted at institutional investors and analysts)

(Monetary amounts are rounded to the nearest million yen.)

## 1. Results for the Nine Months Ended December 31, 2012

#### (1) Financial Results

(The percentage figures represent the percentage of increase or decrease against the same period of the previous year.)

Millions of Yen

	Net Sales	Percent Change	Operating Income (Loss)	Percent Change	Net Loss	Percent Change
Nine Months Ended December 31, 2012	1,782,455	-6.4%	( 166,232 )	-	( 424,347 )	-
Nine Months Ended December 31, 2011	1,903,677	-18.3%	9,137	-86.3%	( 213,501)	-

[Reference] Comprehensive income: December 31, 2012;

(414,224) million yen

million yen — %

— %

December 31, 2011;

(234,452) million yen

	Net Loss per Share (Yen)	Fully Diluted Net Income per Share (Yen)
Nine Months Ended December 31, 2012	( 384.49 )	-
Nine Months Ended	( 194.03 )	-

# (2) Financial Position

Millions of Yen

	Total Assets	Net Assets	Equity Ratio
As of December 31, 2012	2,171,247	218,110	9.6%
As of March 31, 2012	2,614,135	645,120	23.9%

[Reference] Equity: December 31, 2012;

209,231 million yen

March 31, 2012;

625,894 million yen

## 2. Dividends

	Dividends per Share (Yen)						
	1st Quarter	2nd Quarter	3rd Quarter	Year-End	Annual		
Year Ended March 31, 2012	-	5.00	-	5.00	10.00		
Year Ending March 31, 2013	-	0.00	-				
Year Ending March 31, 2013 (Forecast)				0.00	0.00		

Note: Revisions to forecast of dividends in this quarter; None

#### 3. Forecast of Financial Results for the Year Ending March 31, 2013

(The percentage figures represent the percentage of increase or decrease against the previous year.)

Millions of Yen

	Net Sales	Percent Change	Operating Loss	Percent Change	Net Loss	Percent Change	Net Loss per Share (Yen)
Year Ending March 31, 2013	2,460,000	+0.2%	( 155,000)	-	( 450,000)	-	( 405.28)

Note: Revisions to forecast of financial results in this quarter; None

#### 4. Other Information

(1) Changes in significant consolidated subsidiaries (Changes in specified subsidiaries involving changes in scope of consolidation): Yes

Excluded: Sakai Display Products Corporation

(For more details, please refer to "(1) Changes in significant consolidated subsidiaries" of "2. Summary Information" on page 5.)

- (2) Adoption of special accounting methods for preparation of quarterly financial statements: None
- (3) Changes in accounting policies and accounting estimates, and restatement
  - 1. Changes in accounting policies arising from revision of accounting standards: Yes
  - 2. Changes arising from other factors: None
  - 3. Changes in accounting estimates: Yes
  - 4. Restatement: None

Note: Effective for the first quarter ended June 30, 2012, the Company and its domestic consolidated subsidiaries have changed the depreciation method. Such changes fall under "Changes in accounting policies that are difficult to distinguish from changes in accounting estimates." For more details, please refer to "(3) Changes in accounting policies and accounting estimates, and restatement" of "2. Summary Information" on page 5.

(4) Number of shares outstanding (ordinary shares)

1. Number of shares outstanding (including treasury stock) as of December 31, 2012;	1,140,819,887 shares
as of March 31, 2012;	1,110,699,887 shares
2. Number of shares of treasury stock as of December 31, 2012;	10,389,984 shares
as of March 31, 2012;	10,375,562 shares
3. Average number of shares outstanding during the nine months ended December 31, 2012;	1,103,663,656 shares
during the nine months ended December 31, 2011;	1,100,338,532 shares

#### Notes:

- 1. This financial release is not subject to audit procedures based on the Financial Instruments and Exchange Law in Japan. At the time of disclosure, audit procedures of financial statements based on the Financial Instruments and Exchange Law have not been completed.
- 2. This financial release contains certain statements about the future, which are based on information available and deemed reasonable to the Sharp Group at the time of announcement and are not the commitments made by the Sharp Group. Actual operating results may differ materially from the forecast due to various factors. For the assumptions and other related matters concerning financial results forecast, please refer to "(3) Qualitative Information Regarding Forecast of Consolidated Financial Results" of "1. Qualitative Information Regarding the Third Quarter Financial Results" on page 4.
- 3. Sharp will hold a financial results meeting on February 1, 2013. Financial materials distributed at the meeting will be posted on its website immediately after the meeting.
- 4. The accompanying consolidated financial statements are a translation of the consolidated financial statements of the Sharp Group, which were prepared in accordance with accounting principles and practices generally accepted in Japan. In preparing the accompanying consolidated financial statements, certain reclassifications have been made in the consolidated financial statements issued domestically, in order to present them in a form which is more familiar to readers outside Japan.

## 1. Qualitative Information Regarding the Third Quarter Financial Results

## (1) Qualitative Information Regarding Consolidated Financial Results

During the nine months ended December 31, 2012, the Japanese economy remained in a severe condition due to depressed private consumption, weak business investment, prolonged deflation and slumping corporate profits, mainly among manufacturers.

Overseas, economies faced growing downside risks with a European financial crisis and a slowdown in the growth of China and emerging countries, although the U.S. economy entered a moderate recovery phase.

Amid these circumstances, the Sharp Group has worked to create and strengthen sales of distinctive devices and original products that meet our customers' needs. Efforts include reinforcing mass-production of IGZO\*1 LCDs for mobile devices, launching smartphones equipped with these LCDs, and enhancing sales of Black Solar high-efficiency solar cells. In addition, new shares were issued by third party allotment under the "Capital/Business Alliance Agreement with Qualcomm Incorporated for the Joint Development of Next Generation MEMS\*2 Display and the Issue of New Shares by Third Party Allotment." We have also taken measures to reinforce our business foundations on a company-wide basis, including improvements in financial strength, such as reductions in inventories and noncurrent assets, as well as slashing fixed costs centering on labor costs, through such measures as a voluntary retirement program.

Consolidated financial results for the nine months, however, recorded net sales of 1,782.4 billion yen, a decrease of 6.4% compared to the same period last year, and an operating loss of 166.2 billion yen, due to a significant drop in net sales and an operating loss recorded in the six months ended September 30, 2012. We posted a net loss of 424.3 billion yen, due mainly to restructuring charges recorded as an extraordinary item in Other Expenses.

Consolidated financial results for the three months, on the other hand, recorded net sales of 678.2 billion yen, up 15.1% compared to the same period in the previous year and returned to profitability of 2.6 billion yen at the operating level from the earlier loss of 24.4 billion yen, an improvement of 27.1 billion yen. Net loss was 36.7 billion yen, down from the loss of 173.6 billion yen, a steady improvement of 136.9 billion yen.

Operating results by product group are as follows:

### **Consumer/Information Products**

Sales of Audio-Visual and Communication Equipment for the nine months ended December 31, 2012, were 540.3 billion yen, down 36.5%, falling significantly short of the same period last year. Sales of LCD TVs fell drastically below the same period in the previous year. This was due mainly to sluggish demand in Japan and a sales decline in China owing to worsening Japan-China relations, which was slightly offset by a healthy sales volume in ASEAN and other emerging countries. Mobile phone sales also declined, due mainly to severe competition with overseas manufacturers and supply shortages of key components.

Sales of Health and Environmental Equipment were 229.8 billion yen, up 4.3%, due mainly to increased sales of air conditioners and washing machines.

Sales of Information Equipment were 208.5 billion yen, up 3.1% compared to the same period in the previous year. This was due mainly to robust sales of color MFPs for the Japanese market and of information displays.

As a result, sales of these three product groups comprising Consumer/Information Products were 978.7 billion yen, down 23.2%.

#### **Electronic Components**

Sales of LCDs were 476.4 billion yen, up 40.2% from the same period in the previous year. This was due mainly to increased sales of small- and medium-size LCDs for smartphones, and healthy sales of large-size LCDs.

Sales of Solar Cells were 149.0 billion yen, down 6.5%. This was due mainly to shrinking overseas demand notably in Europe, which was slightly offset by a sales increase centering on mega solar power projects in Japan.

Sales of Other Electronic Devices were 178.2 billion yen, up 36.3%. This was due mainly to a sales increase in LEDs and in camera modules for smartphones and tablet terminals.

As a result, sales of these three product groups comprising Electronic Components were 803.7 billion yen, up 27.6%.

### (2) Qualitative Information Regarding Consolidated Financial Position

Total assets as of December 31, 2012 were 2,171.2 billion yen, down 442.8 billion yen from March 31, 2012. This was due mainly to a decrease of inventories, and of plant and equipment, as a result of exclusion of Sakai Display Products Corporation (its corporate name was changed from Sharp Display Products Corporation on July 17, 2012) from the consolidated scope. Total liabilities were 1,953.1 billion yen, down 15.8 billion yen. This was due mainly to a decrease in commercial paper. Total net assets were 218.1 billion yen, down 427.0 billion yen. This was due mainly to a decrease in retained earnings stemming from recording of net loss.

# (3) Qualitative Information Regarding Forecast of Consolidated Financial Results

Sharp is committed to becoming a "Lifestyle Creating Company" that continuously creates innovative products and services that meet customer needs. To achieve this, we are working hard in a "FUSION" approach, combining strengths that respective business groups possess: technological advantages, device development capabilities, product planning abilities, and sales channels.

In LCD TVs, we are working on sales activities for high-value-added LCD TVs, such as models with ICC\*3 technology and models incorporating a Moth Eye panel, as well as expansion of LCD TV business in emerging countries and other strategic regions. In mobile phones, we aim to win back the No.1 position in the Japanese market by increasing our lineup of models equipped with IGZO LCDs. In Health and Environmental Equipment, we will boost sales of products with Plasmacluster Ion technology, and establish a diverse lineup of new products based on the concept of "safety, security, health and environment." In Information Equipment, we will work hard to offer solutions and services through a collaboration of MFPs and display equipment.

In LCDs, we will strive to reinforce design-in activities centering on IGZO LCDs for promising markets, such as Ultrabooks, in order to stabilize the utilization rate at the Kameyama Plant. In Solar Cells, we will respond to growing demand by increasing sales for Japanese market and expanding related business. In Other Electronic Devices, we will further strengthen sales of strong devices, such as high-performance CCD modules for smartphones and tablet terminals.

We will continue to work on a company-wide basis toward a turnaround in performance at the operating level for the six months ending March 31, 2013. To accomplish this, we will steadily implement prompt actions to reinforce our business foundations including a thorough reformation of cost structure and enhancement of financial strength, as well as close monitoring of progress.

The following is the current forecast of financial results for the year ending March 31, 2013. There is no revision to the forecast announced on November 1, 2012.

		Dimons of Ten
	Year Ending March 31, 2013	Percent Change
Net sales	2,460.0	+0.2%
Operating loss	-155.0	_
Net loss	-450.0	_

Billions of Yen

Notes: 1. The percentage figures above represent the percentage of increase or decrease against the previous year.

- 2. The estimates of financial results are based on certain assumptions that the Sharp Group deemed reasonable at the time they were prepared and are not commitments made by the Sharp Group. Actual operating results may differ significantly from these estimates. The factors that may influence the figures for final reported business results include, but are not limited to:
- The economic situation in which the Sharp Group operates
- · Sudden, rapid fluctuations in demand for products and services, as well as intense price competition
- · Changes in exchange rates (particularly between the yen and the U.S. dollar, the euro and other currencies)
- · Regulations such as trade restrictions in other countries
- The progress of collaborations and alliances with other companies
- · Litigation and other legal proceedings against the Sharp Group
- · Rapid technological changes in products and services, etc.

<sup>\*1</sup> An oxide comprising indium, gallium, and zinc. A thin-film transistor using this material has been developed by Sharp in collaboration with Semiconductor Energy Laboratory Co., Ltd. (a company based in Kanagawa, Japan, and led by President Shunpei Yamazaki).

<sup>\*2</sup> MEMS: Micro Electro Mechanical Systems

<sup>\*3</sup> ICC (Integrated Cognitive Creation) was developed by I<sup>3</sup> (I-cubed) Research Center Inc. (location: Setagaya, Tokyo; President: Tetsujiro Kondo)

# 2. Summary Information

# (1) Changes in significant consolidated subsidiaries

(Changes in specified subsidiaries involving changes in scope of consolidation)

Sakai Display Products Corporation (its corporate name was changed from Sharp Display Products Corporation on July 17, 2012), which was Sharp's consolidated subsidiary, is no longer included in the scope of consolidation from the second quarter ended September 30, 2012, as Sharp's ownership decreased due to the stock transfer to SIO International Holdings Limited and business integration (simplified absorption-type company split) of LCD color filter business operated by Toppan Printing Co., Ltd., Dai Nippon Printing Co., Ltd. and DNP Color Techno Sakai Co., Ltd. at Sakai Plant into the company.

# (2) Adoption of special accounting methods for preparation of quarterly financial statements

None

## (3) Changes in accounting policies and accounting estimates, and restatement

(Changes in accounting policies that are difficult to distinguish from changes in accounting estimates) In accordance with the amendment of the Corporation Tax Law, effective from the first quarter ended June 30, 2012, the Company and its domestic consolidated subsidiaries have changed the depreciation method for those plant and equipment acquired on or after April 1, 2012.

This change had an immaterial impact on financial statements.

# 3. Outline of material events relating to assumed going concern

The operating results for the three months ended December 31, 2012, turned positive due to improved operating performance and restructuring activities. Continuing from the previous fiscal year, consolidated financial performance for the nine months ended December 31, 2012 resulted in an operating and net loss, as well as negative cash flows from operating activities. However, by implementing measures to reinforce business foundations, we believe that these conditions will not cast a material uncertainty about Sharp's ability to continue as a going concern and no further disclosure under the "(3) Going Concern Assumption" on page 9 is necessary. These measures include an implementation of the restructuring plans described below.

Sharp is implementing a new business restructuring to become a Lifestyle Creating Company. Concurrently, the corporation is implementing measures to generate positive cash flows through cost reductions including a voluntary retirement program and salary cuts, reducing inventories, liquidating assets, and curtailing capital investment. Furthermore, Sharp continues to secure necessary credit lines, supported by financial institutions, and to implement monitoring systems to measure the progress of the restructuring plan.

# **4. Consolidated Financial Statements**

# (1) Consolidated Balance Sheets

Millions of Yen

r	1	Willions of Ten
	As of March 31, 2012	As of December 31, 2012
ASSETS		
Current Assets:		
Cash, time deposits, and short-term investments	195,325	164,026
Notes and accounts receivable,		
less allowance for doubtful receivables	435,896	459,860
Inventories	527,483	339,972
Other current assets	262,421	291,320
Total current assets	1,421,125	1,255,178
Plant and Equipment,		
Less Accumulated Depreciation	872,442	600,379
Investments and Other Assets	318,454	314,868
Deferred Assets	2,114	822
Total assets	2,614,135	2,171,247
LIABILITIES		
Current Liabilities:		
Short-term borrowings, including		
current portion of long-term debt	597,997	899,834
Notes and accounts payable	436,573	460,079
Other current liabilities	356,510	283,528
Total current liabilities	1,391,080	1,643,441
Long-term Liabilities	577,935	309,696
Total liabilities	1,969,015	1,953,137
NET ASSETS		
Owners' Equity:		
Common stock	204,676	207,145
Capital surplus	268,528	270,988
Retained earnings	259,937	( 169,912)
Less cost of treasury stock	( 13,876)	( 13,870)
Total owners' equity	719,265	294,351
Accumulated Other Comprehensive Income:		
Net unrealized holding gains (losses) on securities	5,610	920
Deferred gains (losses) on hedges	( 5,749)	( 2,299)
Foreign currency translation adjustments	( 90,305)	( 80,654)
Pension liability adjustment of foreign subsidiaries	( 2,927)	( 3,087)
Total accumulated other comprehensive income	( 93,371)	( 85,120 )
Minority Interests	19,226	8,879
Total net assets	645,120	218,110
Total liabilities and net assets	2,614,135	2,171,247

# (2) Consolidated Statements of Income / Consolidated Statements of Comprehensive Income

# - Consolidated Statements of Income

Millions of Yen

				Millions of Yes
	Nine Months			Months Ended
	December 31,	, 2011	Decer	nber 31, 2012
Net Sales	1,903,	677		1,782,455
Cost of Sales	1,560,			1,646,342
Gross profit	343,			136,113
Selling, General and Administrative Expenses	334,			302,345
Operating income (loss)	· · · · · · · · · · · · · · · · · · ·	137	(	166,232 )
Other Income (Expenses)				
Interest income	1,	067		768
Foreign exchange gains	3,	612		4,398
Gain on sales of noncurrent assets	1,	963		3,889
Gain on sales of investment securities		0		317
Interest expense	( 6,	355)	(	8,789)
Interest on commercial papers	(	273)	(	283)
Loss on sales and retirement of noncurrent assets	( 2,	493)	(	8,902)
Loss on valuation of investment securities	( 3,	821)	(	3,289)
Loss on sales of stocks of subsidiaries and affiliates		_	(	3,346)
Loss on suspension of large-size LCD plant operation	( 25,	887)		0
Restructuring charges		925)	(	126,045)
Settlement package		842)	(	17,899)
Loss on change in equity		_	(	705)
Other, net	( 10,	106)	(	28,974)
	( 91,	060)	(	188,860)
Loss before income taxes and minority interests	( 81,	923)	(	355,092)
Income Taxes				
Current	14,	066		9,988
Deferred	115,	294		57,997
	129,	360		67,985
Loss before minority interests	( 211,	283)	(	423,077 )
Minority Interests in Income of Consolidated Subsidiaries	( 2,	218)	(	1,270)
Net loss	( 213,	501)	(	424,347)

# - Consolidated Statements of Comprehensive Income

Millions of Yen

		Nine Months Ended December 31, 2011		Months Ended ember 31, 2012
Loss before Minority Interests	(	211,283)	(	423,077 )
Other Comprehensive Income:		211,203 )		123,077
Net unrealized holding gains (losses) on securities	(	4,359)	(	4,691)
Deferred gains (losses) on hedges		1,475	,	3,684
Foreign currency translation adjustments		20,475)		10,148
Pension liability adjustment of foreign subsidiaries		120	(	160)
Share of other comprehensive income of affiliates				
accounted for using equity method		70	(	128)
Total other comprehensive income	(	23,169)		8,853
Comprehensive Income	(	234,452)	(	414,224 )
Comprehensive income attributable to:				
Owners of the parent	(	236,093)	(	416,096)
Minority interests		1,641		1,872

# (3) Going Concern Assumption None

# (4) Segment information

[Information by business segment]

- 1 Nine Months Ended December 31, 2011
  - i Information regarding sales and income (loss) by reportable segment

Millions of Yen

	Nine Months Ended December 31, 2011
Net Sales	
Consumer/Information Products	
Customers	1,273,616
Intersegment	382
Total	1,273,998
Electronic Components	
Customers	630,061
Intersegment	287,680
Total	917,741
Adjustments	( 288,062 )
The amount presented in Consolidated Statements of Income	1,903,677
Segment Income (Loss)	
Consumer/Information Products	55,879
Electronic Components	( 20,408)
Adjustments*1	( 26,334)
The amount presented in Consolidated Statements of Income*2	9,137

- Notes: 1. Adjustments of segment income of (26,334) million yen include elimination of intersegment transactions of 2,055 million yen and corporate expenses not allocated to each reportable segment of (25,975) million yen. Corporate expenses are mainly attributable to basic R&D expenses and expenses related to parent company's functional groups.
  - 2. Adjustments were made to reconcile segment income (loss) to operating income presented in Consolidated Statements of Income.

# 2 Nine Months Ended December 31, 2012

i Information regarding sales and income (loss) by reportable segment

Millions of Yen

	Nine Months Ended December 31, 2012
Net Sales	
Consumer/Information Products	
Customers	978,747
Intersegment	1,063
Total	979,810
Electronic Components	
Customers	803,708
Intersegment	179,004
Total	982,712
Adjustments	( 180,067)
The amount presented in Consolidated Statements of Income	1,782,455
Segment Income (Loss)	
Consumer/Information Products	22,264
Electronic Components	( 162,131 )
Adjustments*1	(26,365)
The amount presented in Consolidated Statements of Income*2	( 166,232)

Notes: 1. Adjustments of segment income of (26,365) million yen include elimination of intersegment transactions of 676 million yen and corporate expenses not allocated to each reportable segment of (28,500) million yen. Corporate expenses are mainly attributable to basic R&D expenses and expenses related to parent company's functional groups.

2. Adjustments were made to reconcile segment income (loss) to operating loss presented in Consolidated Statements of Income.

ii Information regarding impairment loss on noncurrent assets, goodwill, etc. by reportable segment (Significant impairment loss on noncurrent assets)

An impairment loss on Sharp Corporation and its overseas consolidated subsidiary's facilities mainly for solar cell production was recorded in Electronic Components segment, owing to structural reorganization in solar cell and other businesses. Also, the buildings expected to be sold, which do not belong to each reportable segment, were revaluated and the book value was reduced to the recoverable amount. The reduced amount was recognized as an impairment loss.

The amounts of impairment losses were respectively 30,590 million and 487 million yen in the nine months ended December 31, 2012, which were included in restructuring charges in Consolidated Statements Income.

(5) Significant Changes in Owners' Equity None

### (6) Additional Information

#### Issuance of New Shares through Third-party Allotment Associated with Business Alliance

Sharp ("the Company") resolved the issuance of new shares through a third-party allotment (collectively the "Capital Increase through Third-party Allotment") to four companies of the Hon Hai Group at its board of directors meeting held on March 27, 2012. The outline of the Capital Increase through Third-party Allotment is as follows.

#### 1. Outline of Offering

(1)	Terms of Payment	May 31, 2012 through March 26, 2013				
(2)	Number of New Shares to be Issued	121,649,000 ordinary shares				
(3)	Issue Price	550 yen per share				
(4)	Total Amount of Issue	66,906,950,000 yen				
	Price					
(5)	Amount of Capital to be	33,453,475,000 yen				
	Increased					
(6)	Amount of Capital	33,453,475,000 yen				
	Reserve to be Increased					
(7)	Method of Subscription or	Third-party allotment				
	Allotment Hon Hai Precision Industry Co., Ltd. 50,000,000 shares					
	(Expected Allottee)	pected Allottee) FOXCONN TECHNOLOGY Co., Ltd 8,029,000 shares				
		FOXCONN (FAR EAST) Limited 31,143,000 shares				
		Q-Run Holdings Limited 32,477,000 shares				
(8)	Others	Payment is to be made promptly after permits and approvals from the relevant				
		authorities of countries necessary to implement the Capital Increase Through Third-				
		Party Allotment (notification to and permission from the competition authorities of				
		relevant countries with respect to business combination) are obtained.				

Notes: Issue Price means the amount paid pursuant to the Company Act.

# 2. Purpose of Offering

The Company resolved the capital and business alliance with the Hon Hai Group to realize vertical integration on global level and to reinforce global competitiveness, through a synergy effect between the parties mainly in fiercely-competitive digital products.

#### 3. Intended Use of Proceeds

The proceeds are intended for enhancement and rationalization of manufacturing facilities of LCD related to mobile devices as well as introduction of new technology of LCD, and others.

# 5. Supplementary Data

# (1) Consolidated Sales by Product Group

Millions of Yen

	Nine Months Ended December 31, 2011		Nine Months Ended December 31, 2012		Increase	Percent
	Amount	Ratio	Amount	Ratio	Decrease	Change
Audio - Visual and Communication Equipment	850,911	% 44.7	540,395	30.3	- 310,516	-36.5
Health and Environmental Equipment	220,431	11.6	229,837	12.9	+ 9,406	+4.3
Information Equipment	202,274	10.6	208,515	11.7	+ 6,241	+3.1
Consumer/Information Products	1,273,616	66.9	978,747	54.9	- 294,869	-23.2
LCDs	339,884	17.8	476,477	26.7	+ 136,593	+40.2
Solar Cells	159,446	8.4	149,028	8.4	- 10,418	-6.5
Other Electronic Devices	130,731	6.9	178,203	10.0	+ 47,472	+36.3
Electronic Components	630,061	33.1	803,708	45.1	+ 173,647	+27.6
Total	1,903,677	100.0	1,782,455	100.0	- 121,222	-6.4
Domestic	935,089	49.1	711,662	39.9	- 223,427	-23.9
Overseas	968,588	50.9	1,070,793	60.1	+ 102,205	+10.6

Note: The above figures indicate sales to outside customers.

# (2) Information by Product Group

The breakdown of the reportable segments, which consist of Consumer/Information Products and Electronic Components, is presented for reference. Sales of each product group include internal sales between segments (Consumer/Information Products and Electronic Components).

 $\langle \mathrm{Net}\ \mathrm{Sales} \rangle$  Millions of Yen

	Nine Months En		Nine Months En	Percent	
	December 31, 2011		December 31, 20	Change	
	Amount	Ratio	Amount	Ratio	
Audio - Visual and Communication Equipment	851,203	% 44.7	540,962	30.4	-36.4
Health and Environmental Equipment	220,491	11.6	229,868	12.9	+4.3
Information Equipment	202,304	10.6	208,980	11.7	+3.3
Consumer/Information Products	1,273,998	66.9	979,810	55.0	-23.1
LCDs	583,032	30.6	626,220	35.1	+7.4
Solar Cells	159,474	8.4	149,042	8.4	-6.5
Other Electronic Devices	175,235	9.2	207,450	11.6	+18.4
Electronic Components	917,741	48.2	982,712	55.1	+7.1
Sub Total	2,191,739	115.1	1,962,522	110.1	-10.5
Adjustments	( 288,062 )	-15.1	( 180,067)	-10.1	-
Total	1,903,677	100.0	1,782,455	100.0	-6.4

⟨Operating Income⟩ Millions of Yen

	Nine Months Ended			Nine Months Ended			Percent Change	
			December 31, 2011			December 31, 20		
			Amount Ratio		Amount		Ratio	Change
	Audio - Visual and Communication Equipment		11,377	% 124.5	(	15,861 )	%	% -
	Health and Environmental Equipment		23,621	258.5		24,822	-	+5.1
	Information Equipment		20,881	228.6		13,303	-	-36.3
	Consumer/Information Products		55,879	611.6		22,264	-	-60.2
	LCDs	(	13,736 )	-150.4	(	127,322 )	-	-
	Solar Cells	(	14,758)	-161.5	(	14,228)	-	-
	Other Electronic Devices		8,086	88.5	(	20,581)	-	-
	Electronic Components	(	20,408)	-223.4	(	162,131 )	-	-
	Sub Total		35,471	388.2	(	139,867)	-	-
	Adjustments	(	26,334 )	-288.2	(	26,365)	-	-
	Total		9,137	100.0	(	166,232 )	-	-