



Consolidated Financial Results for the Third Quarter Fiscal 2012

I . Financial Results for the Third Quarter

II . Financial Results Forecast for Fiscal 2012

III. Information by Product Group

SHARP CORPORATION

February 1, 2013

Forward-Looking Statements

This presentation material contains certain statements describing the future plans, strategies and performance of Sharp Corporation and its consolidated subsidiaries (hereinafter "Sharp"). These statements are not based on historical or present fact, but rather assumptions and estimates based on information currently available. These future plans, strategies and performance are subject to known and unknown risks, uncertainties and other factors. Sharp's actual performance, business activities and financial position may differ materially from the assumptions and estimates provided on account of such risks, uncertainties and other factors. Sharp is under no obligation to update these forward-looking statements in light of new information, future events or any other factors. The risks, uncertainties and other factors that could affect actual results include, but are not limited to:

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- (2) Sudden, rapid fluctuations in demand for Sharp's products and services, as well as intense price competition
- (3) Changes in exchange rates (particularly between the yen and the U.S. dollar, the euro and other currencies)
- (4) Regulations such as trade restrictions in other countries
- (5) The progress of collaborations and alliances with other companies
- (6) Litigation and other legal proceedings against Sharp
- (7) Rapid technological changes in products and services, etc.

*Amounts less than 100 million yen shown in this presentation material have been rounded down.

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I . Financial Results for the Third Quarter

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Financial Results for the Third Quarter

Net sales increased both Q-on-Q and Y-on-Y
Operating income returned to profitability for the first time in 5 quarters

(Billions of yen)

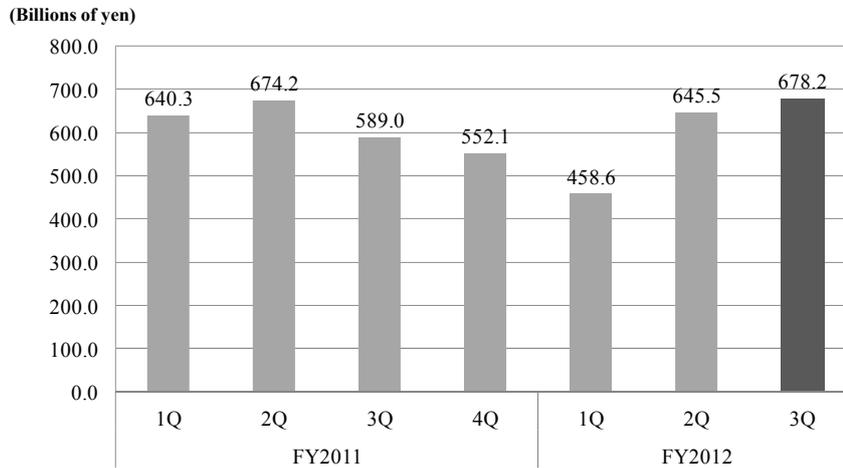
	FY2011	FY2012					
	3Q	1Q	2Q	3Q	Change (Q on Q)	Difference (Q on Q)	Change (Y on Y)
Net Sales	589.0	458.6	645.5	678.2	+5.1%	+32.7	+15.1%
Operating Income	-24.4 (-4.2%)	-94.1 (-20.5%)	-74.7 (-11.6%)	2.6 (0.4%)	-	+77.4	-
Net Income	-173.6 (-29.5%)	-138.4 (-30.2%)	-249.1 (-38.6%)	-36.7 (-5.4%)	-	+212.4	-

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Transition of Quarterly Sales

Sales recovered to the level of 1H FY2011, bottoming out in 1Q FY2012



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Sales by Product Group

Net sales increased significantly compared to 2Q FY2012, due to sales growth in the product groups of Electronic Components such as LCDs

(Billions of yen)

	FY2011	FY2012					
	3Q	1Q	2Q	3Q	Change (Q on Q)	Difference (Q on Q)	Change (Y on Y)
Audio-Visual and Communication Equipment	270.2	134.1	204.4	202.3	-1.0%	-2.0	-25.1%
Health and Environmental Equipment	72.7	78.2	76.7	74.8	-2.4%	-1.8	+2.9%
Information Equipment	63.5	64.7	74.4	69.7	-6.3%	-4.6	+9.8%
Consumer/Information Products	406.5	277.2	355.6	346.9	-2.4%	-8.6	-14.6%
LCDs	173.1	145.9	222.0	258.2	+16.3%	+36.1	+49.1%
Solar Cells	48.9	41.9	51.1	55.9	+9.4%	+4.7	+14.4%
Other Electronic Devices	59.8	47.4	78.5	81.4	+3.7%	+2.9	+36.1%
Electronic Components	281.9	235.2	351.7	395.6	+12.5%	+43.9	+40.3%
Sub Total	688.4	512.5	707.3	742.6	+5.0%	+35.2	+7.9%
Adjustments	-99.3	-53.9	-61.7	-64.3	-	-2.5	-
Total	589.0	458.6	645.5	678.2	+5.1%	+32.7	+15.1%

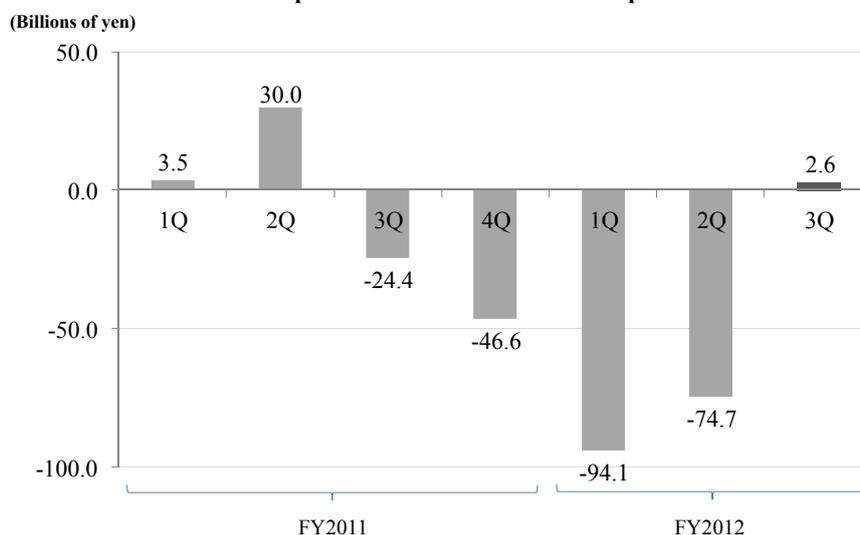
Sales of each product group include internal sales between segments (Consumer/Information Products and Electronic Components).

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Transition of Operating Income by Quarter

Operating income recovered steadily bottoming out in 1Q FY2012, and turned profitable for the first time in 5 quarters



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Operating Income by Product Group

Audio-Visual and Communication Equipment and Other Electronic Devices turned profitable, operating loss of Solar Cells and LCDs reduced significantly

(Billions of yen)

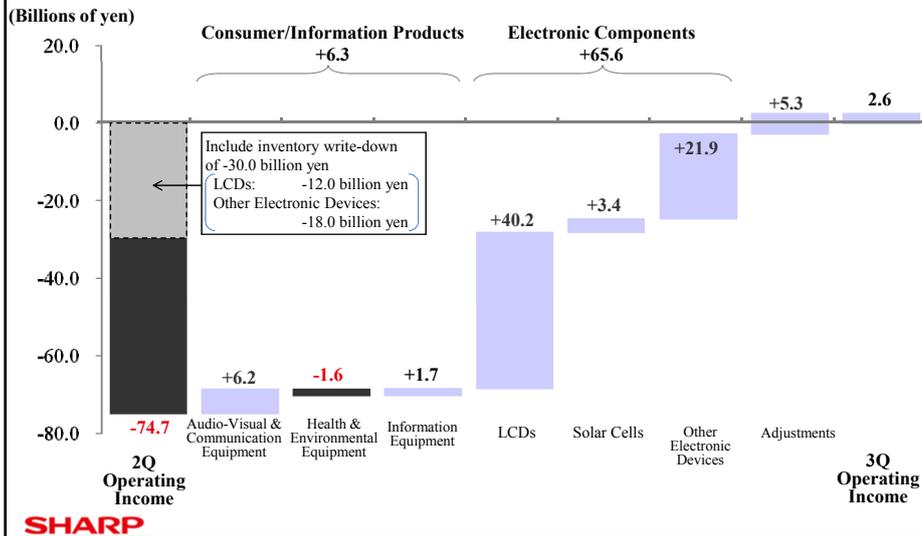
	FY2011	FY2012					
	3Q	1Q	2Q	3Q	Change (Q on Q)	Difference (Q on Q)	Change (Y on Y)
Audio-Visual and Communication Equipment	-3.9	-20.2	-0.9	5.3	-	+6.2	-
Health and Environmental Equipment	8.2	8.2	9.0	7.4	-17.8%	-1.6	-9.0%
Information Equipment	5.4	2.3	4.6	6.3	+36.9%	+1.7	+15.6%
Consumer/Information Products	9.7	-9.6	12.7	19.1	+49.6%	+6.3	+96.2%
LCDs	-20.8	-63.4	-52.0	-11.7	-	+40.2	-
Solar Cells	-6.2	-6.9	-5.3	-1.9	-	+3.4	-
Other Electronic Devices	2.1	-5.0	-18.7	3.1	-	+21.9	+45.5%
Electronic Components	-24.8	-75.4	-76.1	-10.4	-	+65.6	-
Sub Total	-15.0	-85.1	-63.3	8.6	-	+72.0	-
Adjustments	-9.3	-9.0	-11.3	-5.9	-	+5.3	-
Total	-24.4	-94.1	-74.7	2.6	-	+77.4	-

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Breakdown of Operating Income by Product Group (Comparison of 2Q and 3Q)

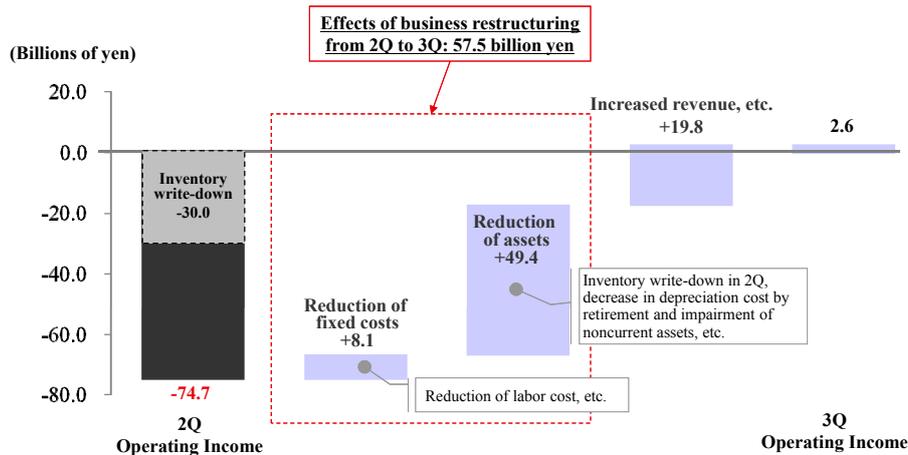
Profit improvements in LCDs and Other Electronic Devices due to the business restructuring efforts in 1H FY2012, contributed significantly to the overall profitability



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Breakdown of Operating Income by Factors (Comparison of 2Q and 3Q)

Reduction of fixed costs and assets contributed to the profitability



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Extraordinary Items in Other Expenses / Reversal of Deferred Tax Assets

The expense for the voluntary retirement program is included in restructuring charges

(Billions of yen)

	FY2011	FY2012			
	3Q	1Q	2Q	3Q	Difference (Q on Q)
Restructuring charges	-8.3	-14.2	-84.4	-27.3	+57.0
Settlement package	-10.7	-15.8	0.0	-2.0	-2.0
Reversal of deferred tax assets	-119.8	0.0	-61.0	0.0	+61.0

(Reference)

Capital Investment	15.9	37.7	17.3	12.4	-4.9
Depreciation and Amortization	61.0	52.4	40.1	39.6	-0.5

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Consolidated Balance Sheets

Cover the decrease of commercial paper with other short-term borrowings

(Billions of yen)

	FY2011	FY2012			FY2011	FY2012	
	End of Mar. 2012	End of Sep. 2012	End of Dec. 2012		End of Mar. 2012	End of Sep. 2012	End of Dec. 2012
Cash, time deposits and short-term investments	195.3	221.1	164.0	Commercial paper	351.0	167.5	8.0
Notes and accounts receivable	435.8	470.2	459.8	Short-term borrowings	597.9	898.0	899.8
Inventories	527.4	325.7	339.9	Notes and accounts payable	436.5	422.2	460.0
Other current assets	262.4	241.9	291.3	Other current liabilities	356.5	333.9	283.5
Current Assets	1,421.1	1,259.0	1,255.1	Current Liabilities	1,391.0	1,654.2	1,643.4
Plant and Equipment	872.4	636.6	600.3	Long-term Liabilities	577.9	338.3	309.6
Investments and Other Assets	318.4	323.7	314.8	Liabilities	1,969.0	1,992.5	1,953.1
Total assets	2,614.1	2,220.4	2,171.2	Net Assets	645.1	227.9	218.1
				Total liabilities and net assets	2,614.1	2,220.4	2,171.2

Net assets ratio	24.7%	10.3%	10.0%
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Progress of Measures to Reinforce Business Foundations

74% in progress totally, against the annual target by pursuing off-balance-sheet arrangements, reduction of inventories and noncurrent assets, etc.

(Billions of yen)

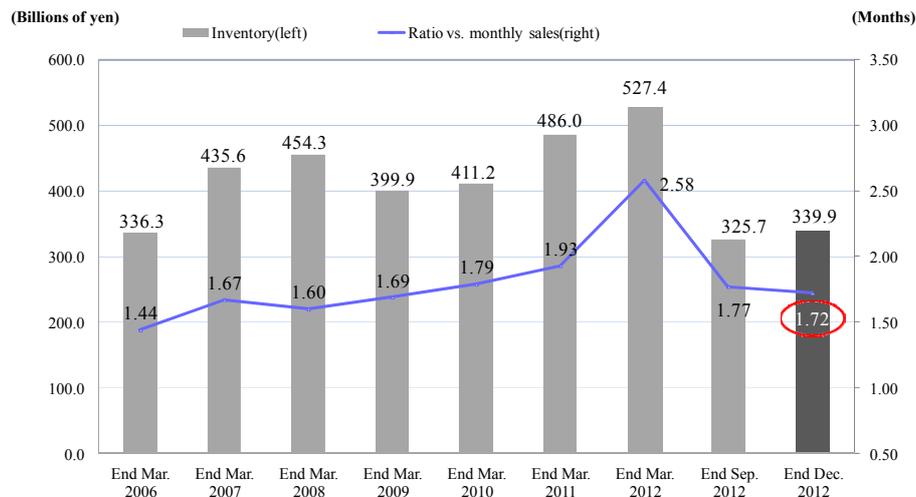
Measures	Annual target*	Nine months ended Dec 31	Achievement rate	Remarks
Off-balance-sheet arrangements of large-size LCD business	110.0	110.0	100%	<ul style="list-style-type: none"> Partial transfer of SDP shares: ¥66.0 bn. Decrease in debt: ¥44.0 bn.
Issue new shares through third party allotment	66.9	4.9	7%	<ul style="list-style-type: none"> Payment from Qualcomm: ¥4.9 bn. Continue discussions with Hon Hai Group Collaborations in large-size LCDs, etc. are progressing steadily
Reduce inventories and noncurrent assets	150.0	114.8	77%	<ul style="list-style-type: none"> Inventory reduction: ¥104.1 bn. (Amount before applying inventory write-down) Sales of business bases and securities: ¥10.8 bn.
Reduce capital investment	70.0	64.7	92%	<ul style="list-style-type: none"> Depreciation and amortization (9 months total): ¥132.2 bn. Capital investment (9 months total): ¥67.5 bn.
Total	400.0	294.4	74%	

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* as announced on Aug 2, 2012 11

“Asset Light” Approach [Transition of Inventory]

Inventories increased compared to the end of September 2012, but ratio vs. monthly sales improved

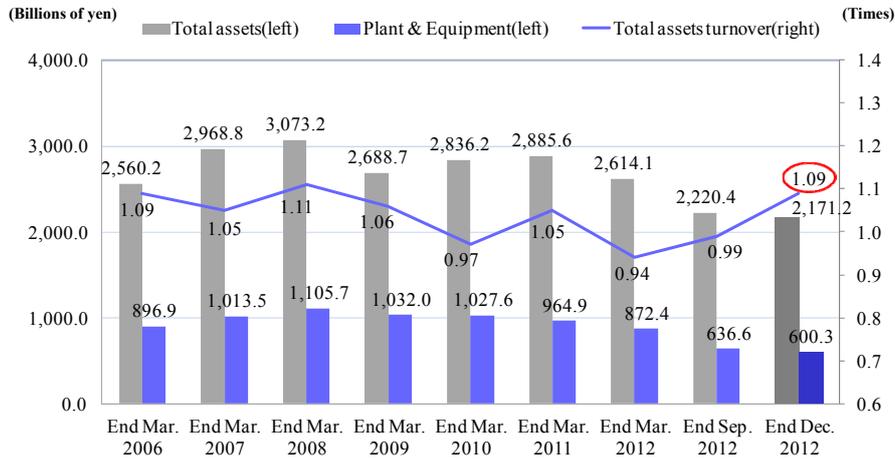


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“Asset Light” Approach [Transition of Total Assets & Plant and Equipment]

Total assets decreased by 49.2 billion yen compared to the end of September 2012, due to reduction of plant and equipment, etc.

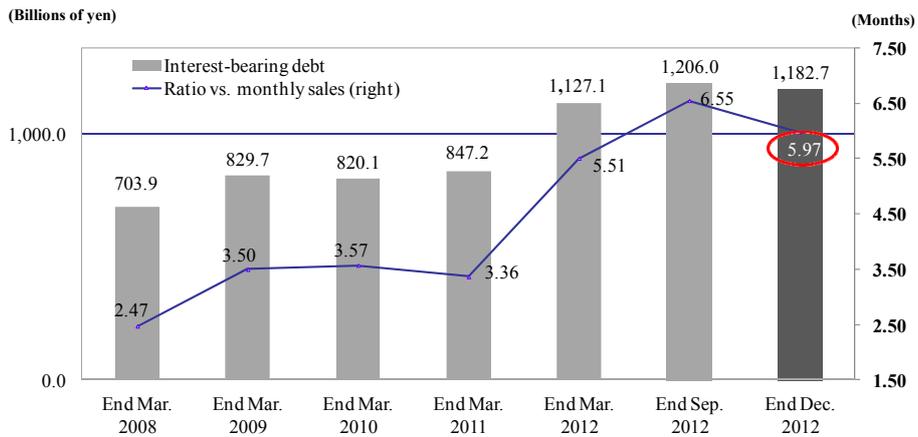


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Transition of Interest-bearing Debt

Interest-bearing debt decreased and ratio vs. monthly sales also improved compared to the end of September 2012



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II. Financial Results Forecast for Fiscal 2012

Financial Results Forecast for FY2012

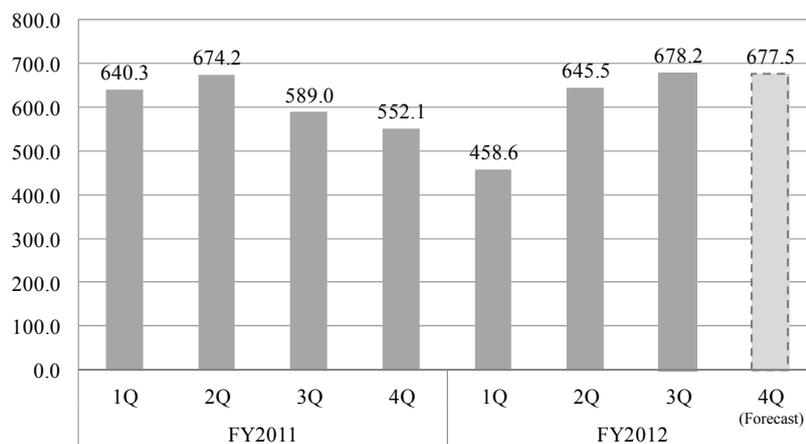
Figures remain unchanged from the forecast as of November 1, 2012

(Billions of yen)

	FY2011 Full Year	FY2012 Full Year	
		Forecast	Change (Y on Y)
Net Sales	2,455.8	2,460.0	+0.2%
Operating Income	-37.5	-155.0	-
Net Income	-376.0	-450.0	-
Capital Investment	118.8	90.0	-24.3%
Depreciation and Amortization	238.9	190.0	-20.5%

Transition of Quarterly Sales

(Billions of yen)



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Sales by Product Group (FY2012 Forecast)

(Billions of yen)

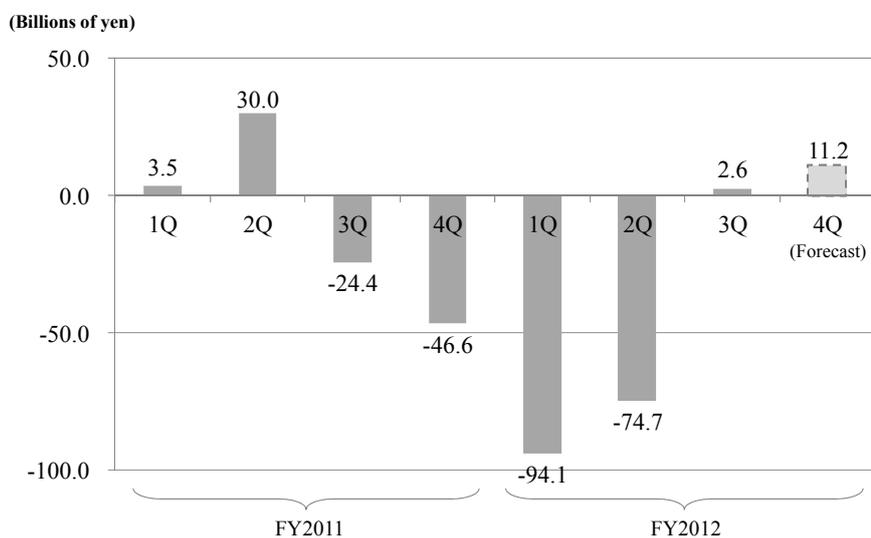
	FY2011 Full Year	FY2012 Full Year				FY2012 Full Year Previous Forecast
		Revised Forecast	Change (Y on Y)	Difference from Previous Forecast		
				Amount	Ratio	
Audio-Visual and Communication Equipment	1,061.0	740.0	-30.3%	+30.0	+4.2%	710.0
Health and Environmental Equipment	292.3	310.0	+6.1%	0.0	-	310.0
Information Equipment	277.6	290.0	+4.5%	0.0	-	290.0
Consumer/Information Products	1,630.9	1,340.0	-17.8%	+30.0	+2.3%	1,310.0
LCDs	720.9	830.0	+15.1%	-50.0	-5.7%	880.0
Solar Cells	223.9	245.0	+9.4%	+15.0	+6.5%	230.0
Other Electronic Devices	238.1	275.0	+15.5%	+5.0	+1.9%	270.0
Electronic Components	1,183.0	1,350.0	+14.1%	-30.0	-2.2%	1,380.0
Sub Total	2,814.0	2,690.0	-4.4%	0.0	-	2,690.0
Adjustments	-358.1	-230.0	-	0.0	-	-230.0
Total	2,455.8	2,460.0	+0.2%	0.0	-	2,460.0

Sales of each product group include internal sales between segments (Consumer/Information Products and Electronic Components).

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Transition of Operating Income by Quarter



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Operating Income by Product Group (FY2012 Forecast)

Revised up full year forecasts for Audio-Visual and Communication Equipment, Information Equipment, Solar Cells and Other Electronic Devices

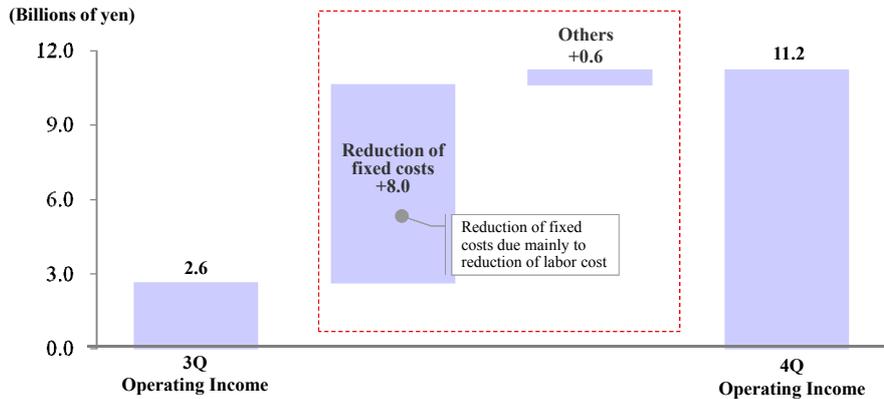
(Billions of yen)

	FY2011 Full Year	FY2012 Full Year			FY2012 Full Year
		Revised Forecast	Change (Y on Y)	Difference from Prev. Forecast	Previous Forecast
Audio-Visual and Communication Equipment	-6.1	-8.0	-	+7.0	-15.0
Health and Environmental Equipment	29.4	33.0	+12.0%	0.0	33.0
Information Equipment	27.7	21.0	-24.3%	+3.0	18.0
Consumer/Information Products	51.0	46.0	-9.8%	+10.0	36.0
LCDs	-42.2	-144.0	-	-12.0	-132.0
Solar Cells	-21.9	-11.0	-	+3.0	-14.0
Other Electronic Devices	9.5	-17.0	-	+1.0	-18.0
Electronic Components	-54.6	-172.0	-	-8.0	-164.0
Sub Total	-3.6	-126.0	-	+2.0	-128.0
Adjustments	-33.8	-29.0	-	-2.0	-27.0
Total	-37.5	-155.0	-	0.0	-155.0

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Breakdown of Operating Income by Factors (Comparison of 3Q and 4Q)



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Reformation of Cost Structure

Promote reduction of fixed costs by downsizing personnel to a level suitable for the sales volume (reduction of approx. 5,400 staffs) and reviewing the framework of production/sales bases world-wide

Measures to achieve FY2013 cost reduction target
(Reduction of 100 billion yen in total, compared to FY2012)

Reduction of fixed costs initiated by head quarters

- Labor cost: Downsizing personnel on a consolidated basis by the voluntary retirement program (2,960 staffs), off-balance-sheet arrangements of SDP, natural attrition, etc.
 (Number of employees at the end of Dec. 2012: 51,400
 Difference from the end of Mar. 2012: -5,400)
- Depreciation and amortization: Reduction of capital investment and decrease in depreciation cost at Kameyama No.2 Plant
- Other fixed costs: Reduction of outsourcing expenses, advertising costs, etc.

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Additional measures

Reduction of fixed costs & review of framework at plants/bases

- Labor cost: Reduction of salary and bonus, reduction and termination of allowances and welfares *Implemented until Sep. 2013
- Review sales and production framework on world-wide basis (Streamline bases and personnel)

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III. Information by Product Group

Audio-Visual and Communication Equipment

(Billions of yen)

	FY2012										Full Year Previous Forecast
	1Q	2Q	3Q		Forecast	4Q		Full Year		Forecast	
			Change (Q on Q)	Change (Y on Y)		Change (Q on Q)	Change (Y on Y)	Forecast	Change (Y on Y)		
Sales	134.1	204.4	202.3	-1.0%	-25.1%	199.0	-1.6%	-5.2%	740.0	-30.3%	710.0
Operating Income	-20.2	-0.9	5.3	-	-	7.8	+47.7%	-	-8.0	-	-15.0

* Including internal sales between segments (Consumer/Information Products and Electronic Components).

[3Q]

- Audio-Visual and Communication Equipment turned profitable due to sales recovery of LCD TVs in Japan, launch of new mobile phones and cost reduction

[Full Year Forecast]

- Revised the sales and operating income forecast

Audio-Visual and Communication Equipment

LCD TVs

(Billions of yen)

	FY2012										Full Year Previous Forecast
	1Q	2Q	3Q		Forecast	4Q		Full Year		Forecast	
			Change (Q on Q)	Change (Y on Y)		Change (Q on Q)	Change (Y on Y)	Change (Y on Y)			
Sales	77.7	108.0	105.1	-2.6%	-32.4%	89.0	-15.3%	-22.1%	380.0	-34.6%	370.0
Units (Million units)	1.67	2.23	2.23	0.0%	-30.5%	1.87	-16.3%	-14.9%	8.00	-34.9%	8.00

[3Q]

- Sales in Japan were healthy compared to the previous quarter
- Sales declined in China
- Strong sales in emerging countries (ASEAN, etc.)

[Onward Actions]

- Shift to large-screen models that are 60 inches and larger(70/80/90 inches) and enhance product lineup
- Enhance our cost competitiveness through value chain reformation and develop new sales channels
- Launch localized models to strategic regions including emerging countries
- Promote development of new products including 4K models

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Audio-Visual and Communication Equipment

Mobile Phones

(Billions of yen)

	FY2012										Full Year Previous Forecast
	1Q	2Q	3Q		Forecast	4Q		Full Year		Forecast	
			Change (Q on Q)	Change (Y on Y)		Change (Q on Q)	Change (Y on Y)	Change (Y on Y)			
Sales	29.2	69.0	64.8	-6.1%	-1.0%	86.8	+33.9%	+28.2%	250.0	-18.3%	240.0
Units (Million units)	0.78	1.95	1.57	-19.3%	-13.3%	2.10	+33.6%	+18.2%	6.40	-16.9%	6.40

[3Q]

- Short supply of key components resolved
- Sales declined due to the seasonal factor and the timing of new product release

[Onward Actions]

- Win back the No.1 position in Japan by enhancing the lineup of new products (Expand product lineup equipped with IGZO LCDs that feature high definition and low power consumption)

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Health and Environmental Equipment

(Billions of yen)

	FY2012										Full Year Previous Forecast
	1Q	2Q	3Q		4Q			Full Year			
			Change (Q on Q)	Change (Y on Y)	Forecast	Change (Q on Q)	Change (Y on Y)	Forecast	Change (Y on Y)		
Sales	78.2	76.7	74.8	-2.4%	+2.9%	80.1	+7.0%	+11.6%	310.0	+6.1%	310.0
Operating Income	8.2	9.0	7.4	-17.8%	-9.0%	8.1	+9.3%	+40.1%	33.0	+12.0%	33.0

* Including internal sales between segments (Consumer/Information Products and Electronic Components).

[3Q]

- Sales and operating income dropped compared to the previous quarter due to seasonal factors such as decline of summer-season products
- Sales of air purifiers were strong compared to the previous quarter

[Onward Actions]

- Enhance high value-added new products such as cooking appliances and beauty appliances
- Expand business in ASEAN by increasing production capacity
- Develop new sales channels focused on B2B

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Information Equipment

(Billions of yen)

	FY2012										Full Year Previous Forecast
	1Q	2Q	3Q		4Q			Full Year			
			Change (Q on Q)	Change (Y on Y)	Forecast	Change (Q on Q)	Change (Y on Y)	Forecast	Change (Y on Y)		
Sales	64.7	74.4	69.7	-6.3%	+9.8%	81.0	+16.1%	+7.6%	290.0	+4.5%	290.0
Operating Income	2.3	4.6	6.3	+36.9%	+15.6%	7.6	+21.6%	+12.2%	21.0	-24.3%	18.0

* Including internal sales between segments (Consumer/Information Products and Electronic Components).

[3Q]

- Sales declined due to reduction of company investments and seasonal factors
- Operating income increased due to cost reduction and improved sales of profitable models

[Onward Actions]

- Expand high-speed MFPs in developed countries and promote shift to color MFPs in emerging countries
- Develop new customers by offering solutions and services through the combination of MFPs and displays

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LCDs

(Billions of yen)

	FY2012										Full Year Previous Forecast
	1Q	2Q	3Q		Forecast	4Q		Full Year		Forecast	
			Change (Q on Q)	Change (Y on Y)		Change (Q on Q)	Change (Y on Y)	Change (Y on Y)			
Sales	145.9	222.0	258.2	+16.3%	+49.1%	203.7	-21.1%	+47.7%	830.0	+15.1%	880.0
Operating Income	-63.4	-52.0	-11.7	-	-	-16.6	-	-	-144.0	-	-132.0

* Including internal sales between segments (Consumer/Information Products and Electronic Components).

[3Q]

- Sales increased for high-definition LCDs for smartphones
- Large-size LCD plants maintained high utilization rate due to sales increase to external customers and promotion of collaboration with Hon Hai Group

[Onward Actions]

- Increase production ratio of LCD panels for TVs and monitors to secure the operation of Kameyama No.2 Plant
- Shift to high value-added panels (high definition and low power consumption) at Tenri and Mie Plant
- Streamline and optimize production, sales and inventory of TV panels by closely monitoring supply/demand trend
- Maintain stable plant operation at SDP based on alliance with Hon Hai Group

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Solar Cells

(Billions of yen)

	FY2012										Full Year Previous Forecast
	1Q	2Q	3Q		Forecast	4Q		Full Year		Forecast	
			Change (Q on Q)	Change (Y on Y)		Change (Q on Q)	Change (Y on Y)	Change (Y on Y)			
Sales	41.9	51.1	55.9	+9.4%	+14.4%	95.9	+71.5%	+48.9%	245.0	+9.4%	230.0
Volume (MW)	253	289	274	-5.3%	+8.0%	484	+76.6%	+99.9%	1,300	+21.1%	1,250
Operating Income	-6.9	-5.3	-1.9	-	-	3.2	-	-	-11.0	-	-14.0

* Including internal sales between segments (Consumer/Information Products and Electronic Components).

[3Q]

- Sales increased in Japan for residential and industrial use (e.g. mega-solar power generation projects)
- Profitability improved due to reduction in assets and fixed costs

[Onward Actions]

- Increase profitability by focusing management resources on Japanese market
 - Expand product lineup for residential and industrial use
 - Secure mega-solar power generation projects by strengthening the design and sales function
 - Promote solutions that combine peripheral equipment including power conditioners, storage batteries and HEMS
- Accelerate business restructuring
(Scale down businesses of thin-film and Europe/U.S. market)

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Other Electronic Devices

(Billions of yen)

	FY2012										Full Year Previous Forecast
	1Q	2Q	3Q		Forecast	4Q		Full Year		Forecast	
			Change (Q on Q)	Change (Y on Y)		Change (Q on Q)	Change (Y on Y)	Change (Y on Y)			
Sales	47.4	78.5	81.4	+3.7%	+36.1%	67.5	-17.1%	+7.4%	275.0	+15.5%	270.0
Operating Income	-5.0	-18.7	3.1	-	+45.5%	3.5	+12.7%	+149.9%	-17.0	-	-18.0

* Including internal sales between segments (Consumer/Information Products and Electronic Components).

[3Q]

- Strong sales of camera modules for mobile devices
- Reduction in assets and fixed costs contributed to the business turning to profitability

[Onward Actions]

- Expand sales of sensor components for applications other than mobile devices (security/in-vehicle/medical field)
- Boost sales of devices for lighting (LED, etc.)
- Promote reformation of cost structure (cost reduction)

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