

## SUPPLEMENTARY DATA

### Information by Product Group

[Sales by Product Group include internal sales between segments (Consumer/Information Products and Electronic Components).]

#### For the three months ended December 31, 2003

〈Net Sales〉

Millions of Yen

	Three Months ended December 31, 2003		Three Months ended December 31, 2002		Percent Change
	Amount	Ratio	Amount	Ratio	
Audio-Visual and Communication Equipment	225,165	38.8	216,297	41.1	+4.1
Home Appliances	48,885	8.4	56,095	10.7	-12.9
Information Equipment	96,270	16.6	93,811	17.8	+2.6
Consumer/Information Products	370,320	63.8	366,203	69.6	+1.1
ICs *	57,203	9.8	44,597	8.5	+28.3
LCDs	141,997	24.5	104,225	19.8	+36.2
Other Electronic Components	62,060	10.7	50,485	9.6	+22.9
Electronic Components	261,260	45.0	199,307	37.9	+31.1
Sub Total	631,580	108.8	565,510	107.5	+11.7
Elimination	-51,120	-8.8	-39,388	-7.5	-
Total	580,460	100.0	526,122	100.0	+10.3

\* The IC group's sales do not include internal sales to the LCD/Other Electronic Components group  
(LSIs for LCD, etc : 11,720 million yen for the three months ended December 31, 2003 and 11,186 million yen for the three months ended December 31, 2002).

〈Operating Income〉

Millions of Yen

	Three Months ended December 31, 2003		Three Months ended December 31, 2002		Percent Change
	Amount	Ratio	Amount	Ratio	
Audio-Visual and Communication Equipment	9,990	30.5	9,828	33.6	+1.6
Home Appliances	32	0.1	1,076	3.7	-97.0
Information Equipment	4,505	13.8	4,471	15.3	+0.8
Consumer/Information Products	14,527	44.4	15,375	52.6	-5.5
ICs	4,163	12.7	3,396	11.6	+22.6
LCDs	8,310	25.4	6,034	20.7	+37.7
Other Electronic Components	5,641	17.2	4,635	15.9	+21.7
Electronic Components	18,114	55.3	14,065	48.2	+28.8
Sub Total	32,641	99.7	29,440	100.8	+10.9
Elimination	86	0.3	-240	-0.8	-
Total	32,727	100.0	29,200	100.0	+12.1

**For the nine months ended December 31, 2003**

〈Net Sales〉

Millions of Yen

	Nine Months ended December 31, 2003		Nine Months ended December 31, 2002		Percent Change
	Amount	Ratio	Amount	Ratio	
Audio-Visual and Communication Equipment	625,466	37.4	569,779	38.0	+9.8
Home Appliances	159,317	9.5	172,755	11.6	-7.8
Information Equipment	294,648	17.6	283,870	18.9	+3.8
Consumer/Information Products	1,079,431	64.5	1,026,404	68.5	+5.2
ICs *	173,195	10.4	120,471	8.0	+43.8
LCDs	378,397	22.6	311,314	20.8	+21.5
Other Electronic Components	179,489	10.7	146,183	9.8	+22.8
Electronic Components	731,081	43.7	577,968	38.6	+26.5
Sub Total	1,810,512	108.2	1,604,372	107.1	+12.8
Elimination	-136,180	-8.2	-106,485	-7.1	-
Total	1,674,332	100.0	1,497,887	100.0	+11.8

\* The IC group's sales do not include internal sales to the LCD/Other Electronic Components group (LSIs for LCD, etc : 29,822 million yen for the nine months ended December 31, 2003 and 30,895 million yen for the nine months ended December 31, 2002).

〈Operating Income〉

Millions of Yen

	Nine Months ended December 31, 2003		Nine Months ended December 31, 2002		Percent Change
	Amount	Ratio	Amount	Ratio	
Audio-Visual and Communication Equipment	22,543	24.7	19,817	25.4	+13.8
Home Appliances	440	0.5	2,483	3.2	-82.3
Information Equipment	13,720	15.0	13,289	17.0	+3.2
Consumer/Information Products	36,703	40.2	35,589	45.6	+3.1
ICs	11,688	12.8	6,897	8.8	+69.5
LCDs	27,023	29.6	23,746	30.4	+13.8
Other Electronic Components	15,550	17.0	12,219	15.7	+27.3
Electronic Components	54,261	59.4	42,862	54.9	+26.6
Sub Total	90,964	99.6	78,451	100.5	+16.0
Elimination	340	0.4	-366	-0.5	-
Total	91,304	100.0	78,085	100.0	+16.9