

SHARP CORPORATION  
**SEGMENT INFORMATION**

For the year ended March 31, 2004

Millions of Yen

	Year ended March 31, 2004	Year ended March 31, 2003
<u>Information by business segment</u>		
Net Sales		
Consumer/Information Products		
Customers	1,438,696	1,346,400
Intersegment	8,726	5,997
Total	1,447,422	1,352,397
Electronic Components		
Customers	818,577	656,810
Intersegment	185,920	136,867
Total	1,004,497	793,677
Elimination	( 194,646 )	( 142,864 )
Consolidated	2,257,273	2,003,210
Operating Income		
Consumer/Information Products	47,434	43,646
Electronic Components	73,971	56,315
Elimination	265	( 495 )
Consolidated	121,670	99,466
<u>Information by geographic segment*</u>		
Net Sales		
Japan		
Customers	1,458,875	1,256,238
Intersegment	513,287	452,100
Total	1,972,162	1,708,338
The Americas		
Customers	289,789	313,882
Intersegment	7,421	7,046
Total	297,210	320,928
Asia		
Customers	140,777	158,198
Intersegment	133,545	113,788
Total	274,322	271,986
Other		
Customers	367,832	274,892
Intersegment	108,505	89,569
Total	476,337	364,461
Elimination	( 762,758 )	( 662,503 )
Consolidated	2,257,273	2,003,210
Operating Income		
Japan	107,283	82,792
The Americas	1,335	3,382
Asia	3,185	3,422
Other	8,241	7,993
Elimination	1,626	1,877
Consolidated	121,670	99,466

\* Major countries or regions in each geographic segment are as follows.

- (1) The Americas: U.S.A., Canada
- (2) Asia: Malaysia, Taiwan, Thailand, Singapore, Indonesia
- (3) Other: Europe, China, Oceania, Middle East

## SEGMENT INFORMATION

For the year ended March 31, 2004

Millions of Yen

	Year ended March 31, 2004	Year ended March 31, 2003
<u>Overseas sales*</u>		
The Americas	308,807	336,815
Asia	279,161	270,618
Europe	330,772	235,168
Other	194,985	103,204
Total	1,113,725	945,805

\* 1. Overseas sales indicate the sales of Sharp Corporation and its consolidated subsidiaries made to customers located in countries or regions outside Japan.

2. Major countries or regions in each geographic segment are as follows.

- (1) The Americas: U.S.A., Canada, Central and South America
- (2) Asia: South Korea, Taiwan, Singapore, Phillipines, Malaysia
- (3) Europe: Germany, U.K., Italy, France, The Netherlands
- (4) Other: China, Oceania, Middle East, Africa